

Economic Growth

Alberto Ortiz

Readings

- Acemoglu, D. 2008. Introduction to Modern Economic Growth. Princeton University Press, chapters 1 and 2.
- Easterly, W. 2002. The Elusive Quest for Growth: Economists' Adventures and Misadventures in the Tropics. MIT Press, chapters 1 to 6
- Mankiw, G., D. Romer, and D. Weil. 1992. "On the Empirics of Economic Growth."
- Hall, R. and C. Jones. 1999. "Why Do Some Countries Produce So Much More Output per Worker than Others?"
- Jones, C. and P. Romer. 2010. "The New Kaldor Facts: Ideas, Institutions, Population, and Human Capital."
- Jones, C. 2015. "The Facts of Economic Growth."

0. Objective

- Understand the long-run determinants of living standards.
- Study the transition dynamics of an economy within the context of a neoclassical framework.
- Quantify the sources of growth in relatively simple growth accounting framework.

1. Cross-Country Income Difference

There are very large differences in income per capita and output per worker across countries today.

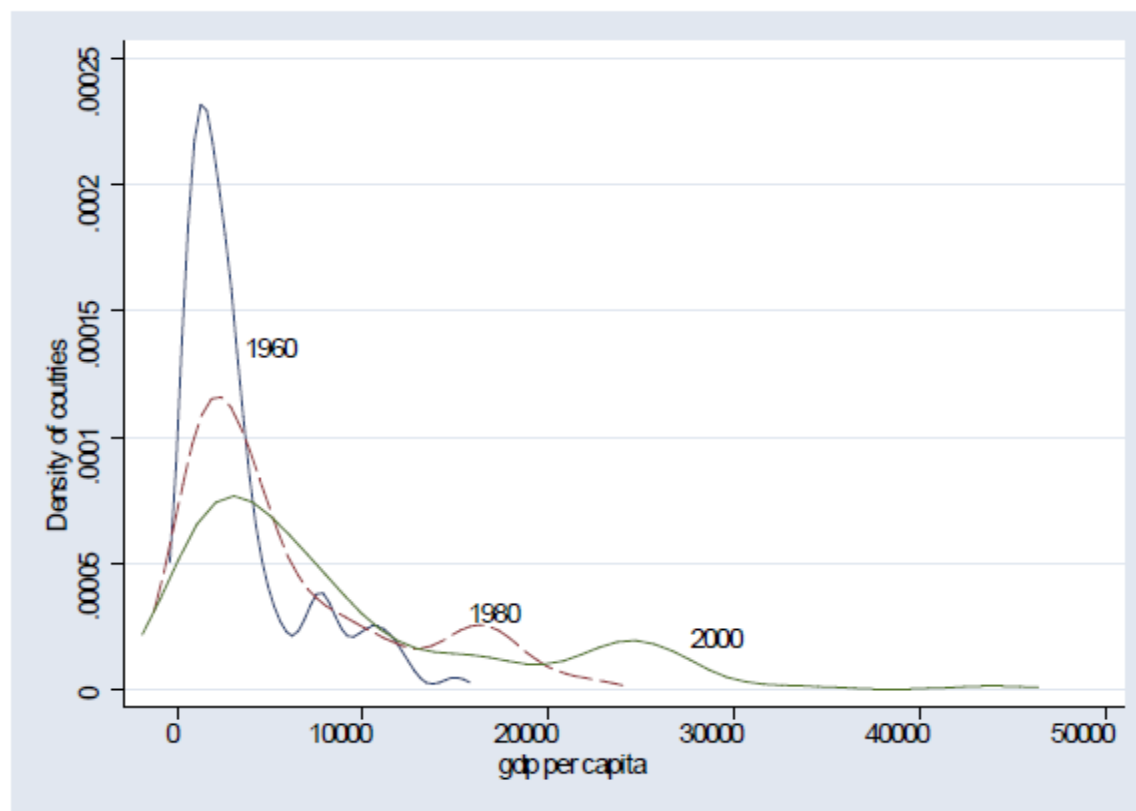


Figure: Distribution of PPP-adjusted GDP per capita.

Cross-Country Income Difference

- Part of the spreading out of the distribution in the Figure is because of the increase in average incomes.
- More natural to look at the log of income per capita when growth is approximately proportional:
 - when $x(t)$ grows at a proportional rate, $\log x(t)$ grows linearly
 - if $x_1(t)$ and $x_2(t)$ both grow by 10%, $x_1(t) - x_2(t)$ will also grow, while $\log x_1(t) - \log x_2(t)$ will remain constant.
- The next Figure shows a similar pattern, but now the spreading-out is more limited.

Cross-Country Income Difference

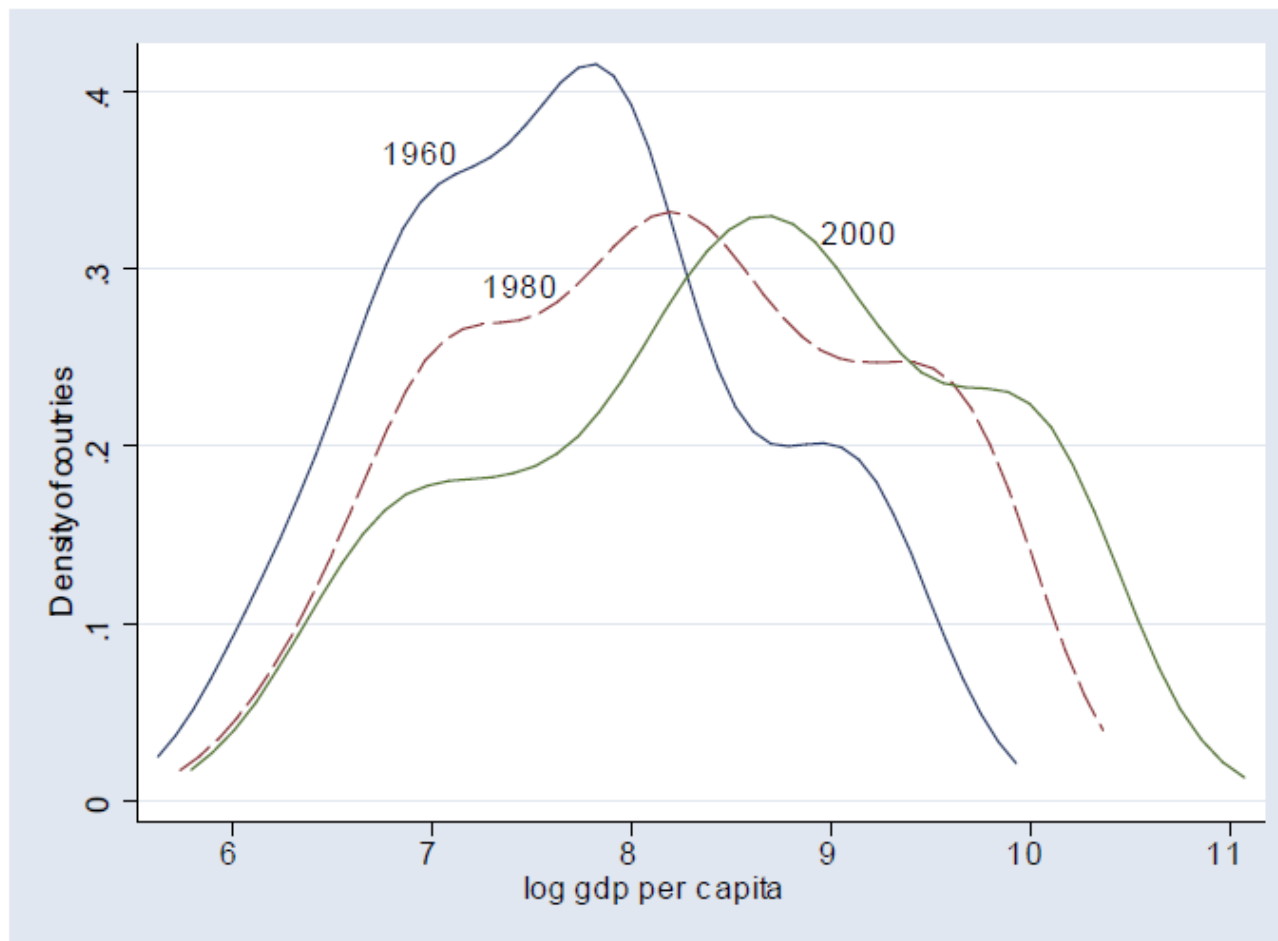


Figure: Estimates of the distribution of countries according to log GDP per capita (PPP-adjusted) in 1960, 1980 and 2000.

Cross-Country Income Difference



Figure: Estimates of the distribution of countries according to log GDP per **worker** (PPP-adjusted) in 1960, 1980 and 2000.

2. Why growth matters?

- Anything that effects the long-run rate of economic growth – even by a tiny amount – will have huge effects on living standards in the long run.

annual growth rate of income per capita	percentage increase in standard of living after...		
	...25 years	...50 years	...100 years
2.0%	64.0%	169.2%	624.5%
2.5%	85.4%	243.7%	1,081.4%

Income Growth and Income Level

- Higher income growth is associated with higher income levels

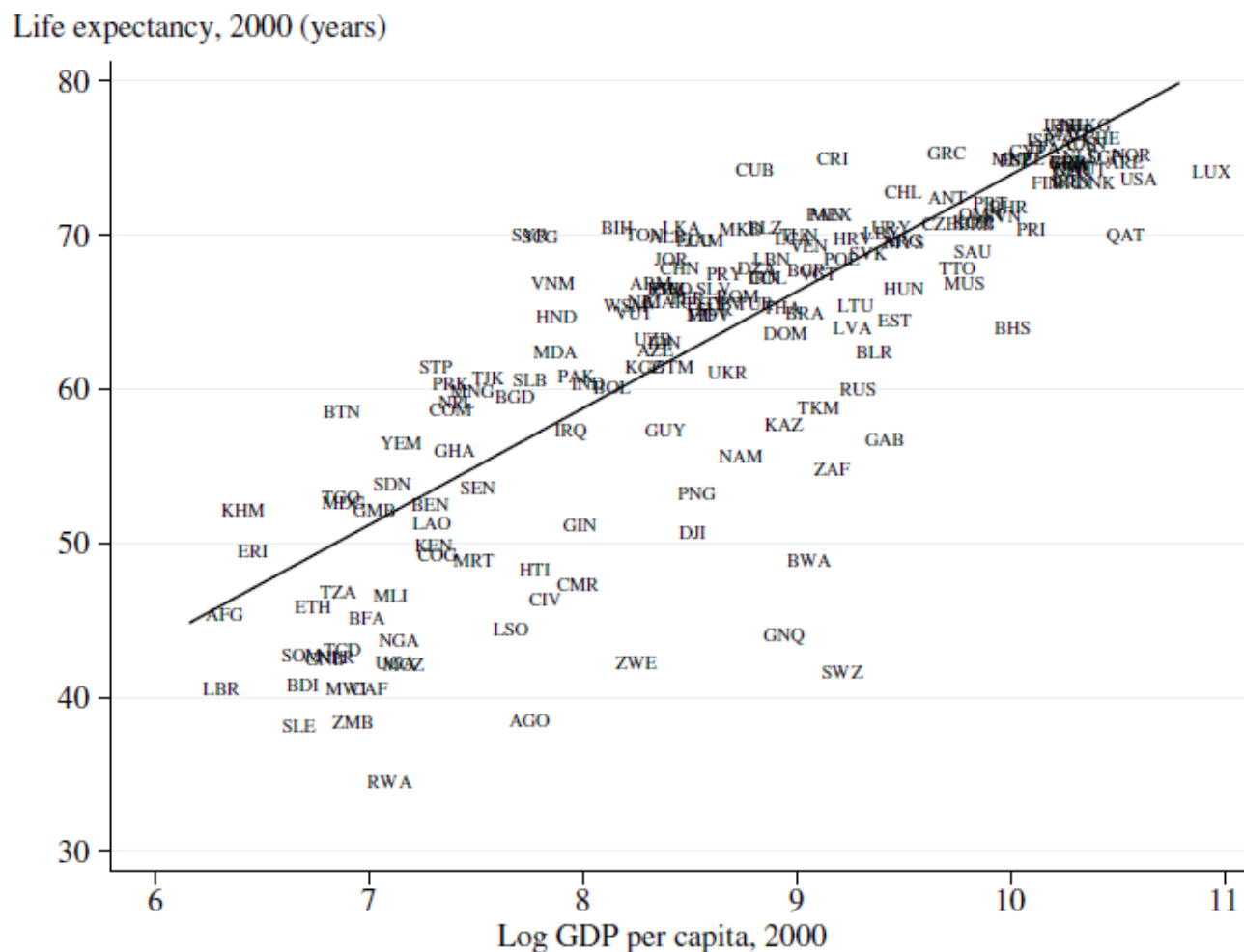


➤ and higher income supports higher consumption



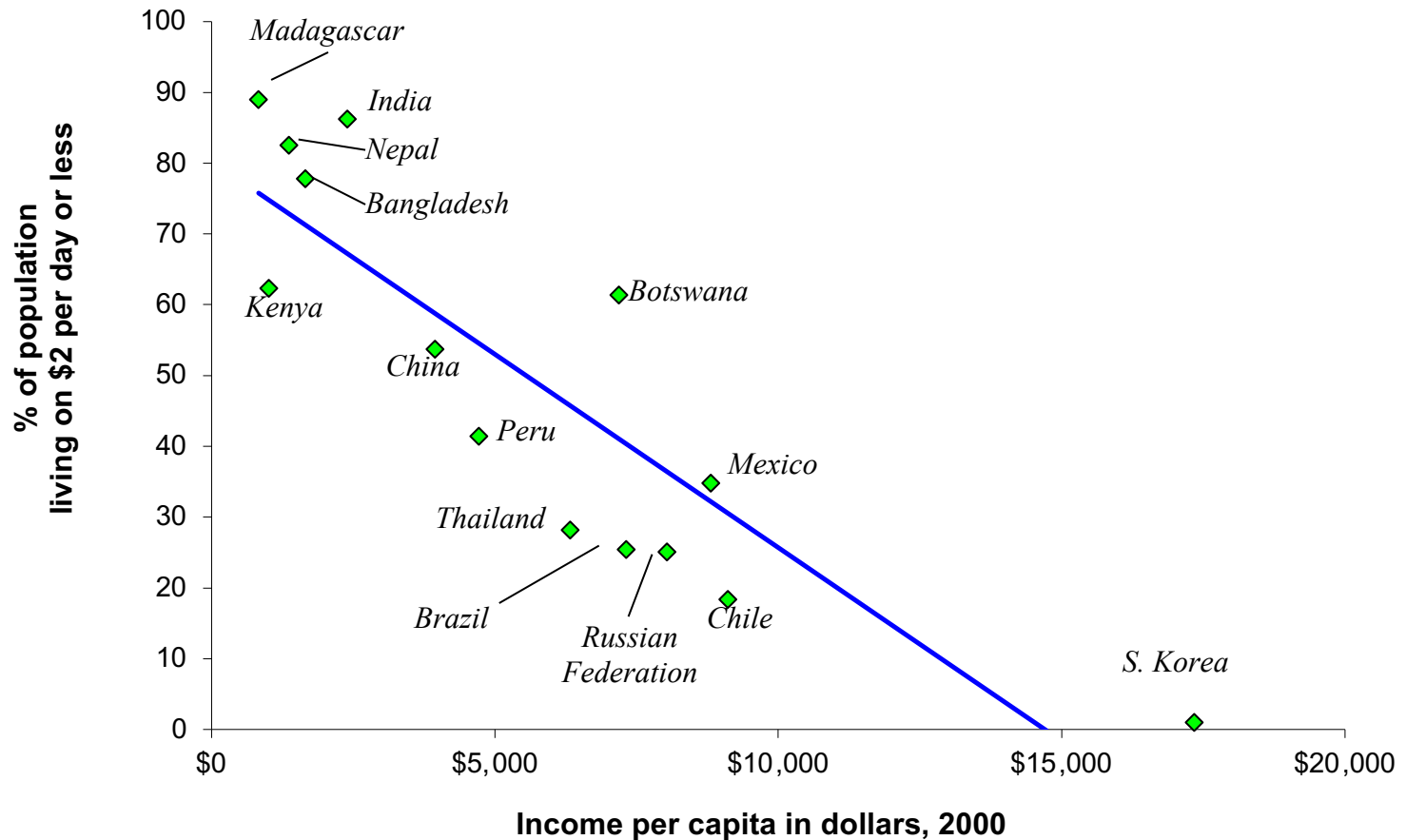
Income Level and Life Expectancy

➤ is associated with longer life expectancy



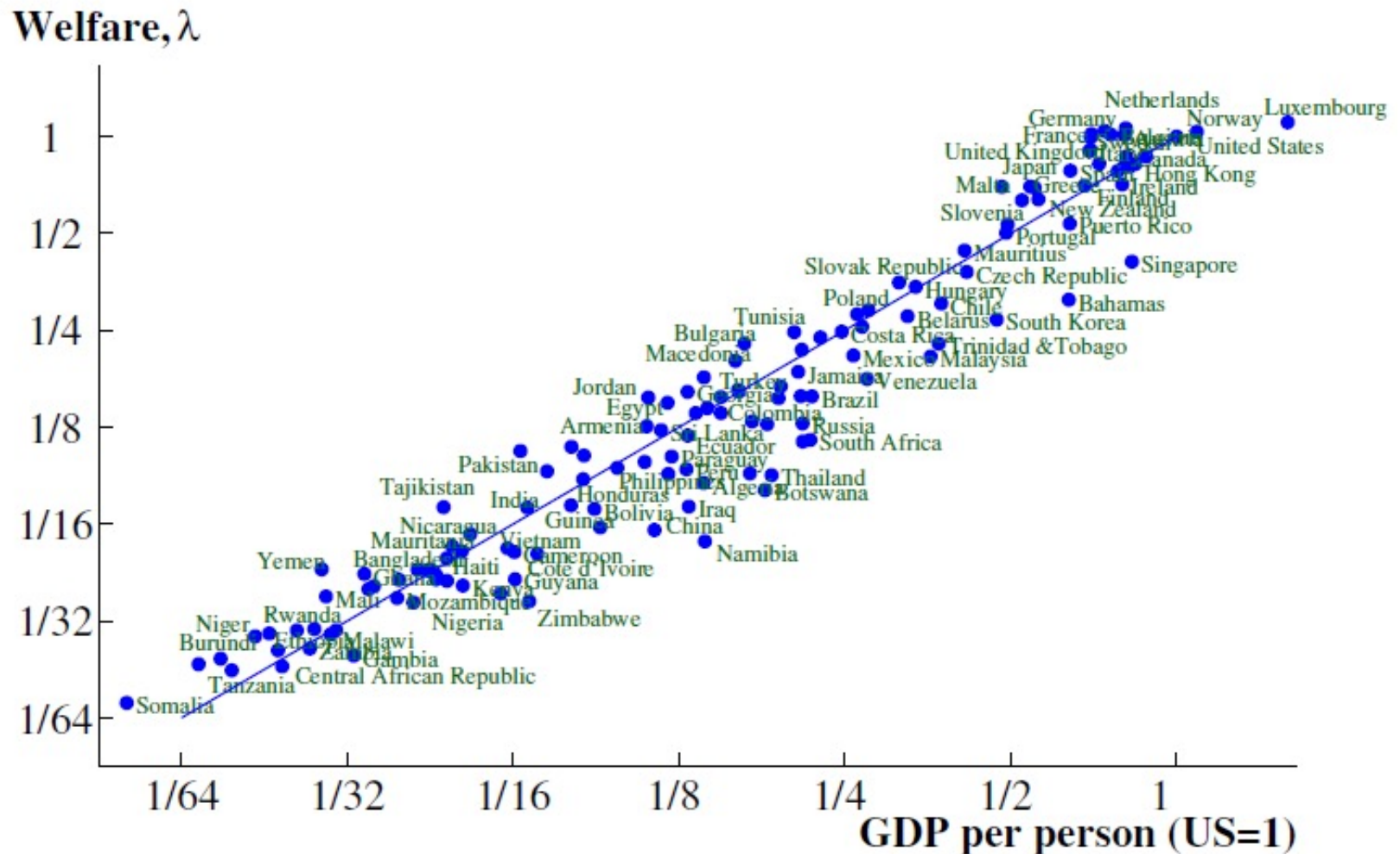
Income Level and Poverty

➤ and lowers poverty



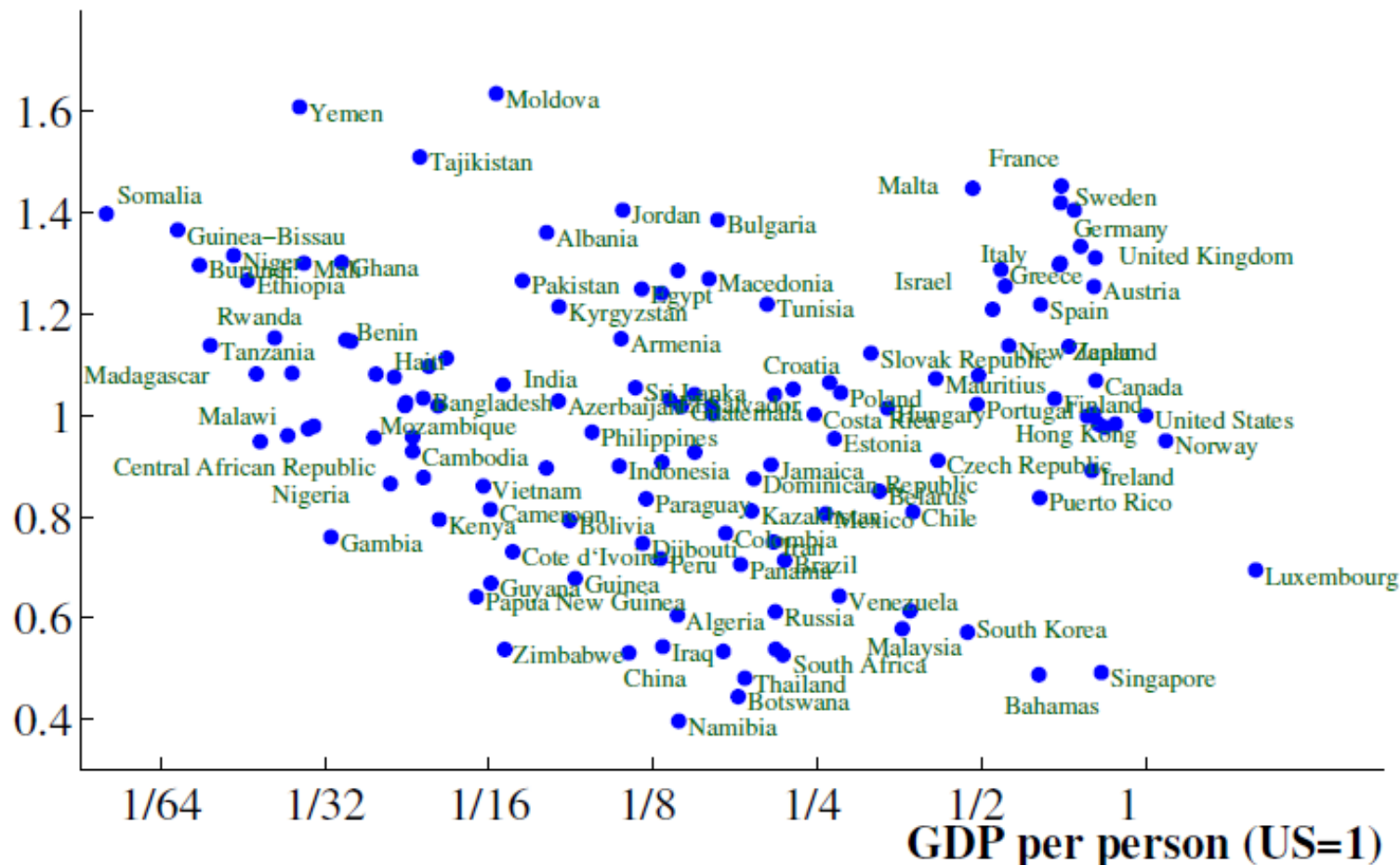
Welfare vs. GDP (Jones and Klenow, 2010)

Welfare combines consumption, leisure, inequality, life expectancy



Ratio of Welfare to Income

But the deviations of welfare from GDP are large



3. Why do income levels and growth rates are so different?

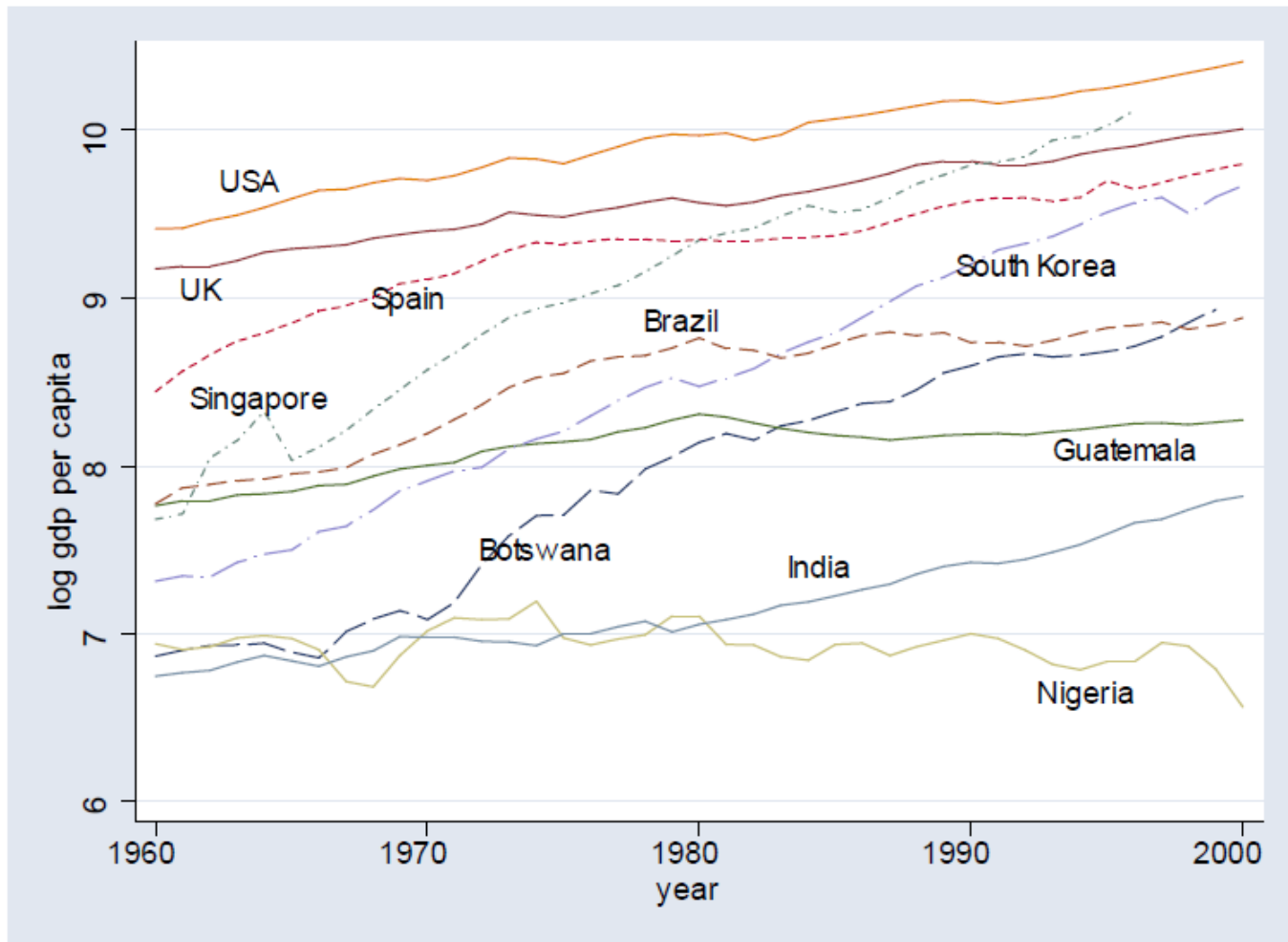


Figure The Evolution of Income Per Capita GDP

Why do income levels and growth rates are so different?

- Why is the United States richer in 1960 than other nations and able to grow at a steady pace thereafter?
- How did Singapore, South Korea and Botswana manage to grow at a relatively rapid pace for 40 years?
- Why did Spain grow relatively rapidly for about 20 years, but then slow down? Why did Brazil and Guatemala stagnate during the 1980s?
- What is responsible for the disastrous growth performance of Nigeria?
- Our first task is to develop a coherent framework to investigate these questions and as a byproduct we will introduce the workhorse models of dynamic economic analysis and macroeconomics.

Origins of Income Differences and World Growth

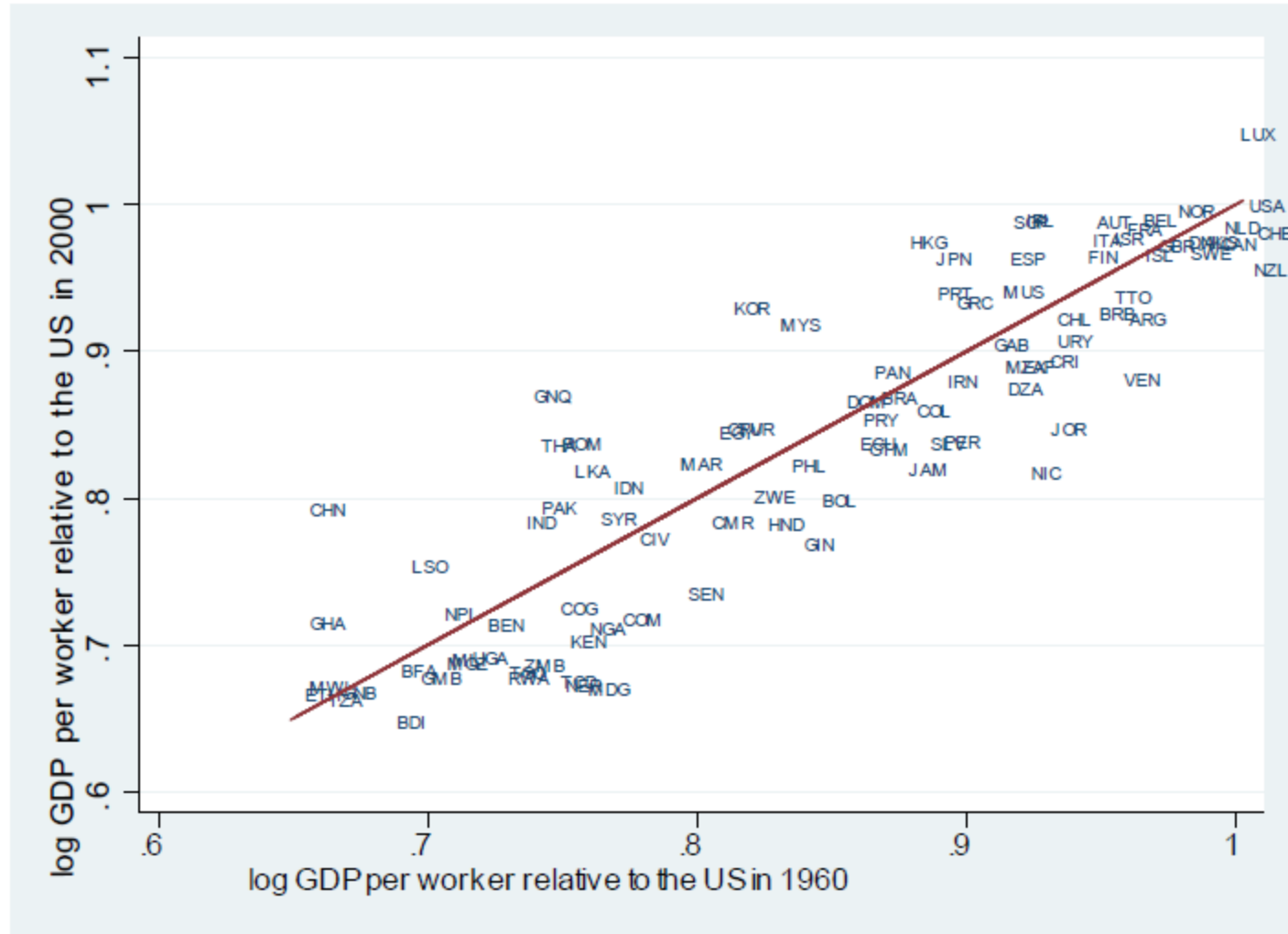


Figure Log GDP per worker in 1960 and 2000

A long view

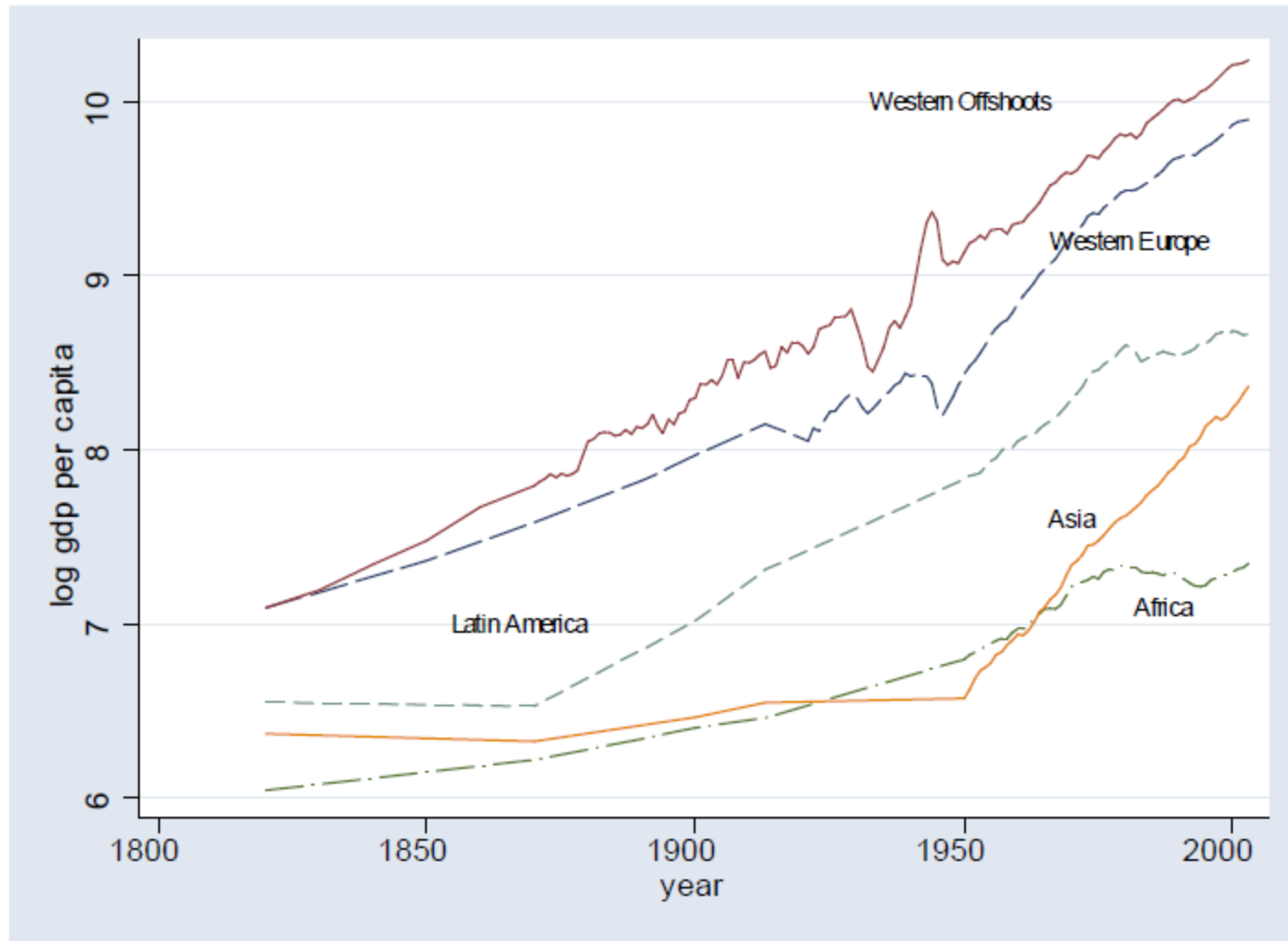


Figure Evolution of GDP per Capita 1820 - 2000

An even longer view

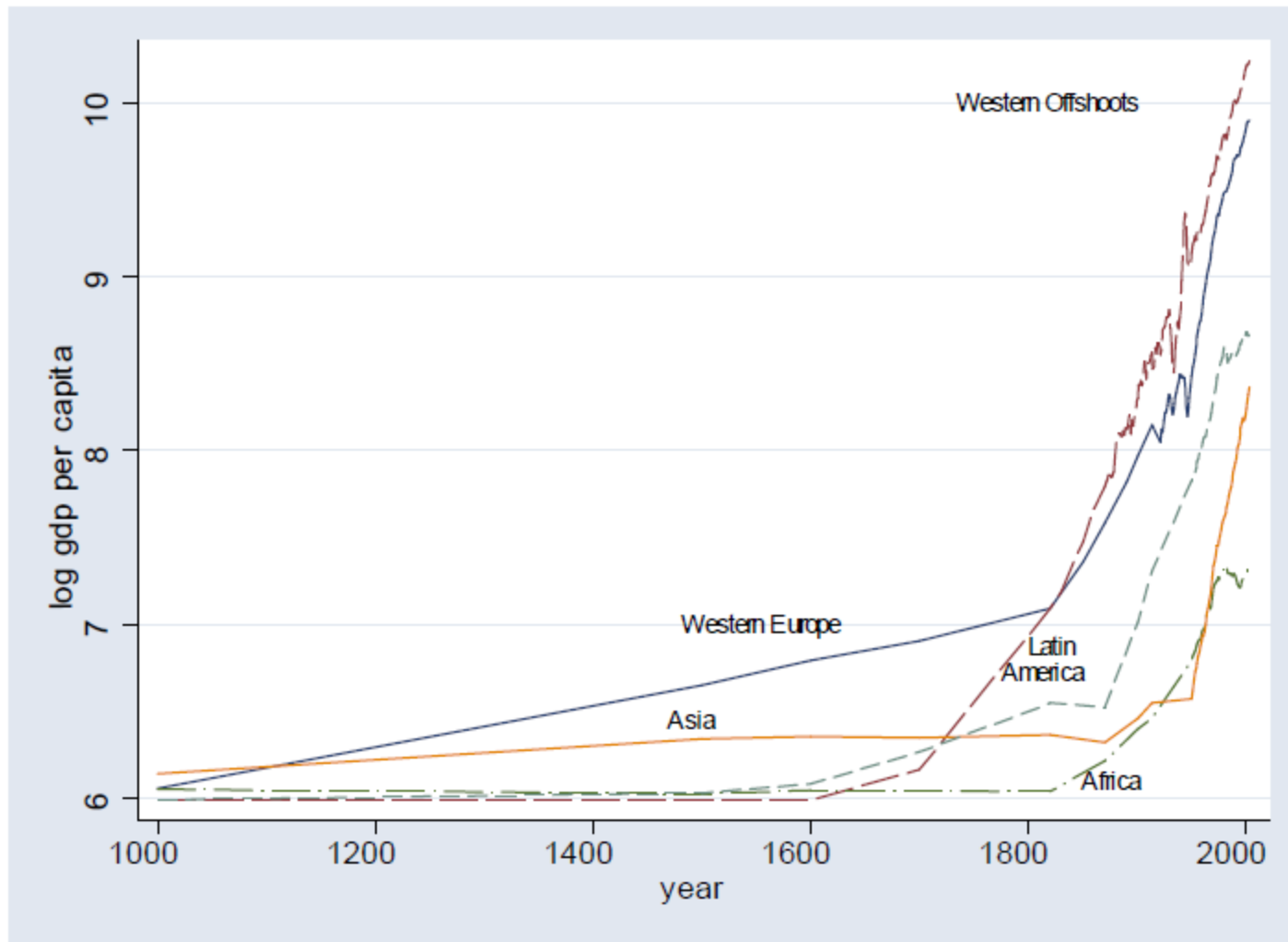


Figure Evolution of GDP per Capita 1000 - 2000

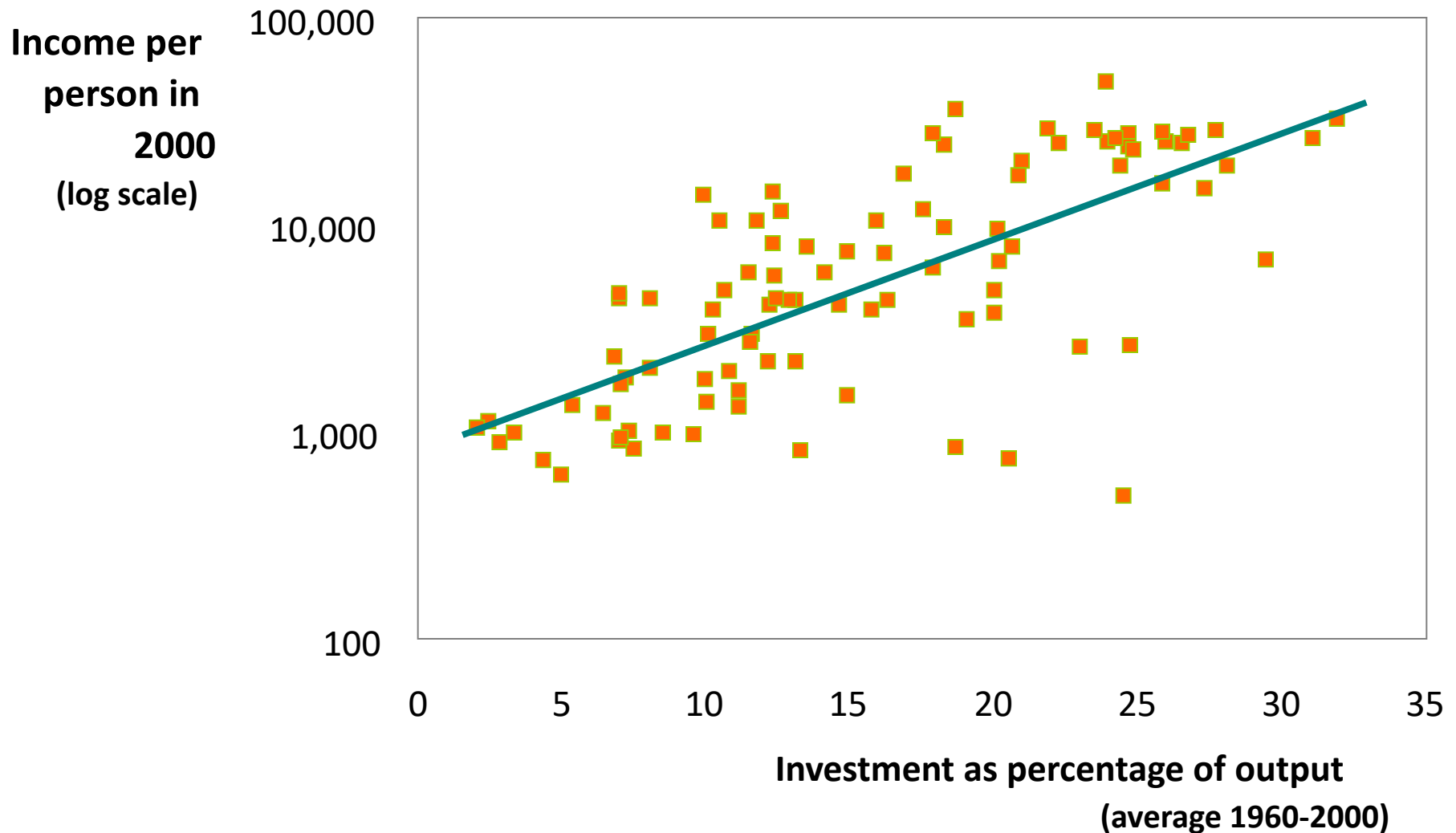
4. The Role of Models

If we understand the process of economic growth — or of anything else — we ought to be capable of demonstrating this knowledge by creating it in these pen and paper (and computer-equipped) laboratories of ours. If we know what an economic miracle is, we ought to be able to make one. — Robert E. Lucas, Jr.

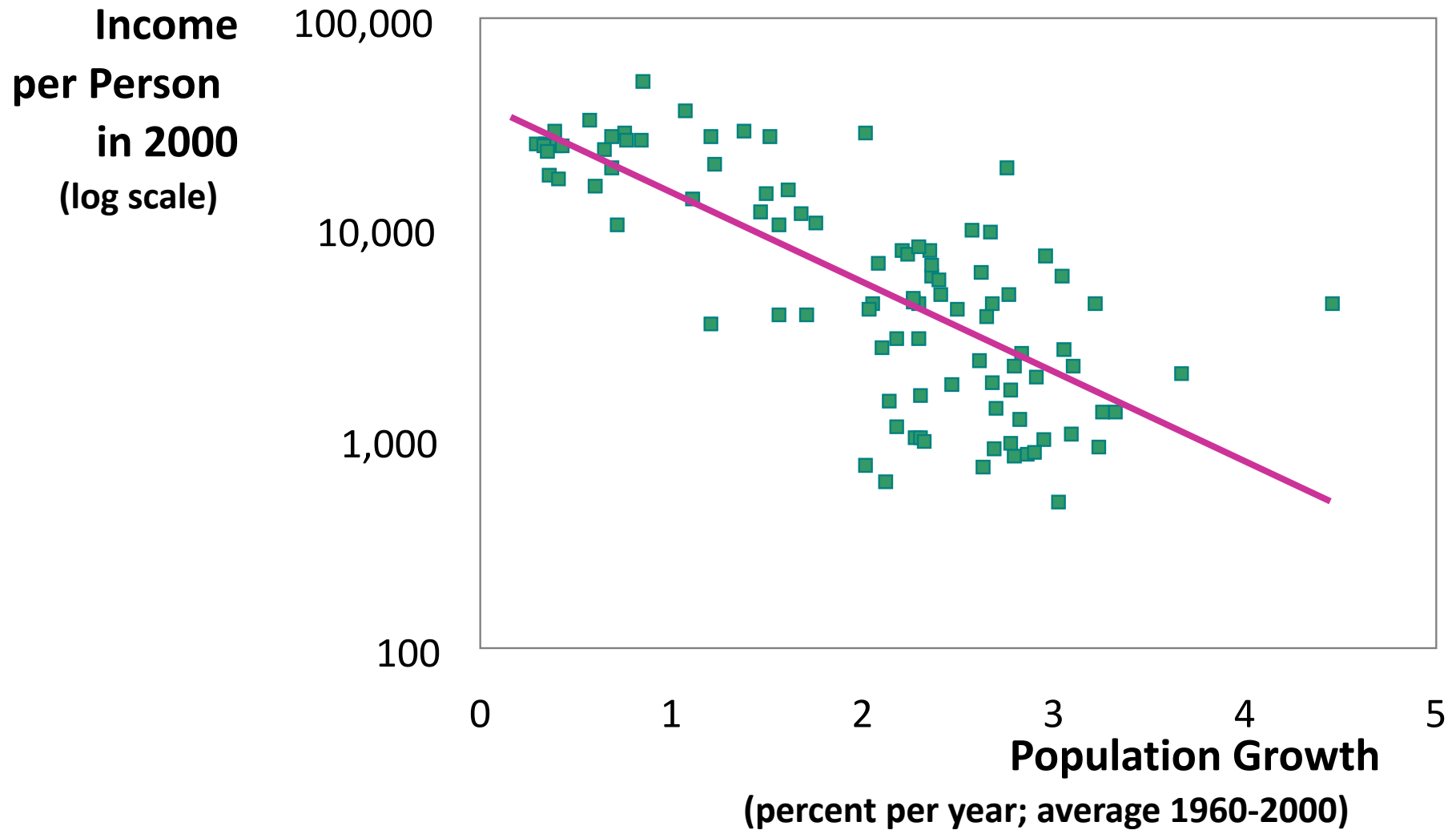
Is it appropriate to use toy models to study the world?

- All models make simplifying assumptions
- What makes a model successful is making the correct simplifying assumptions.
- Healthy skepticism is warranted. Even when model gets it wrong, the errors may be informative...

International evidence on investment rates and income per person



International evidence on population growth and income per person



Correlates of Economic Growth

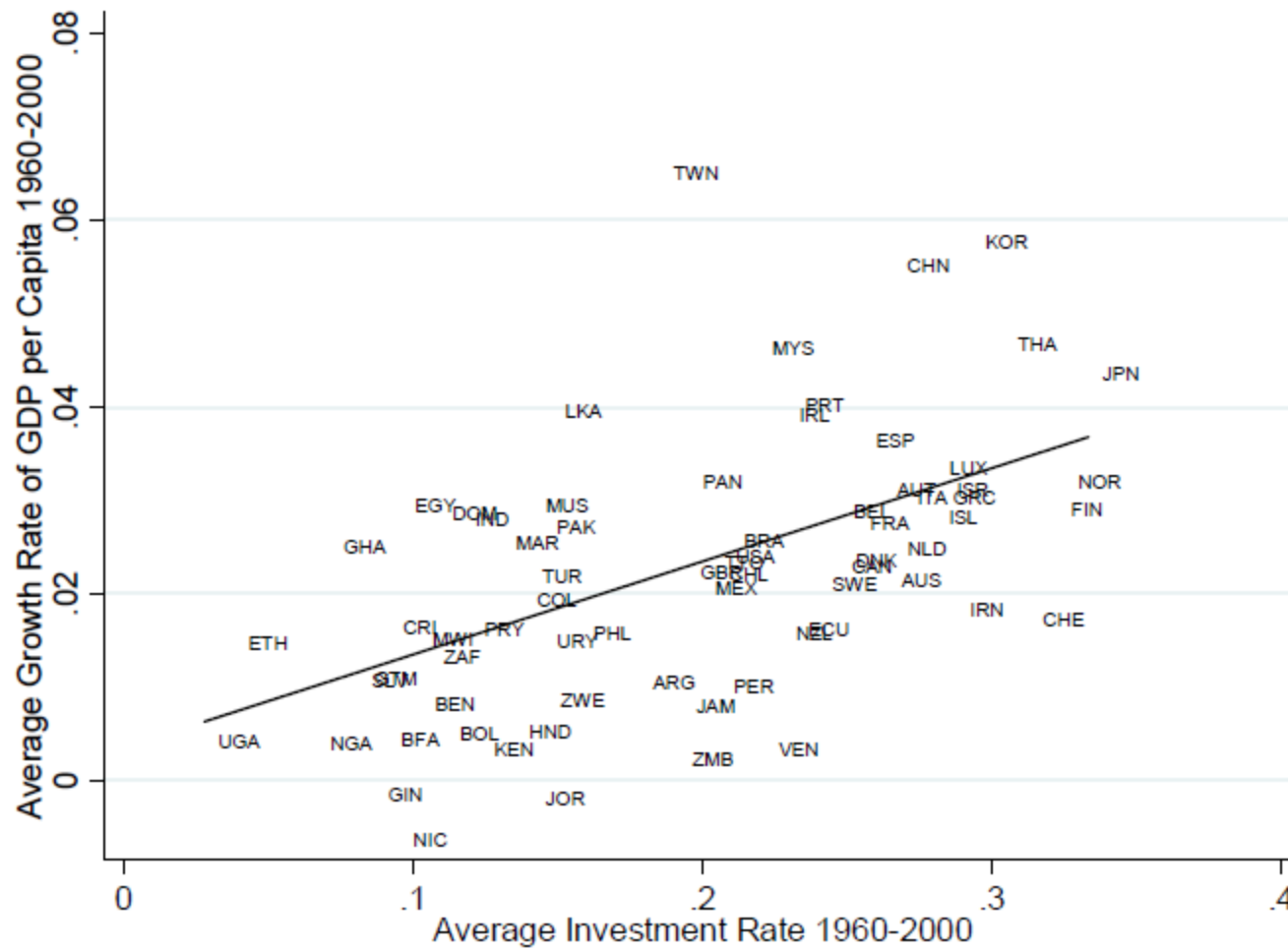


Figure: Average Investment to GDP Ratio and Economic Growth

Correlates of Economic Growth

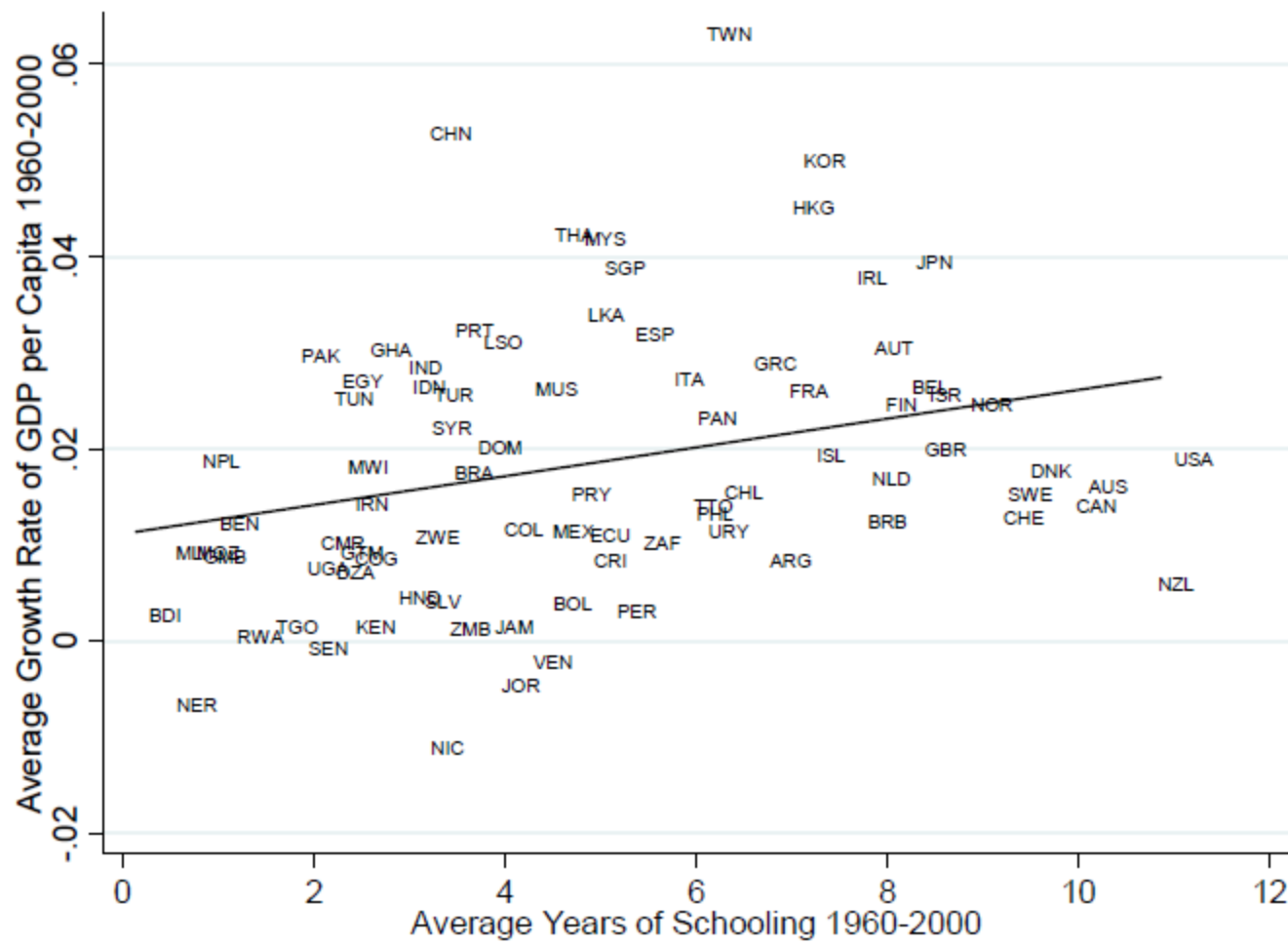


Figure: Schooling and Economic Growth

Solow Growth Model

- Develop a simple framework for the proximate causes and the mechanics of economic growth and cross-country income differences.
- Solow-Swan model named after Robert Solow and Trevor Swan
- Study of economic growth and development therefore necessitates dynamic models.
- Despite its simplicity, the Solow growth model is a dynamic general equilibrium model (though many key features of dynamic general equilibrium models, such as preferences and dynamic optimization are missing in this model)

Growth empirics: Balanced growth

- Solow model's steady state exhibits **balanced growth** - many variables grow at the same rate.
 - Solow model predicts Y/L and K/L grow at the same rate (g), so K/Y should be constant.
 - This is true in the real world.
 - Solow model predicts real wage grows at same rate as Y/L , while real rental price is constant.
 - This is also true in the real world.

Historical Factor Shares

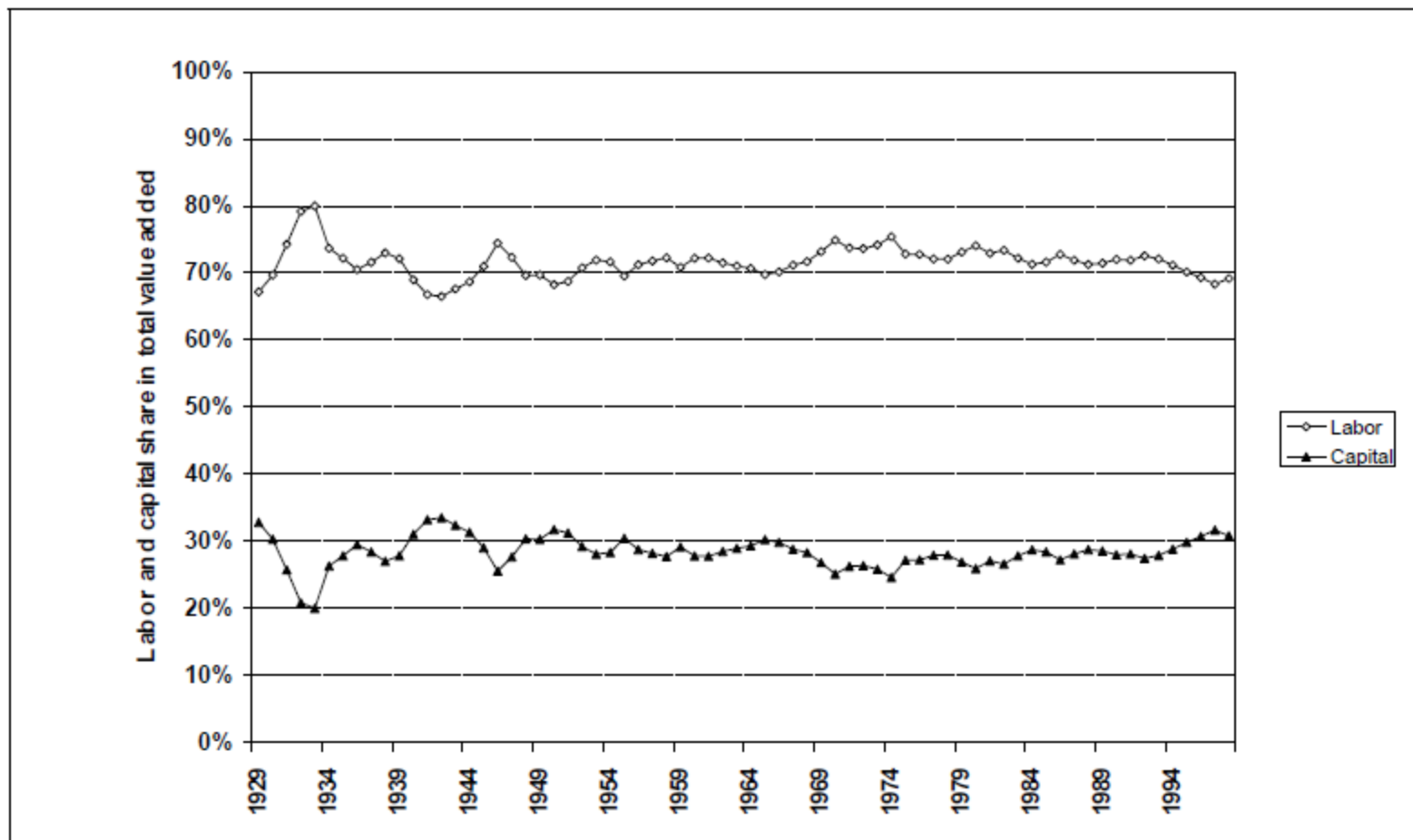


Figure: Capital (rK/Y) and Labor (wL/Y) share in the U.S. GDP

A Contribution to the Empirics of Economic Growth

N. Gregory Mankiw

David Romer

David N. Weil

The Quarterly Journal of Economics, Vol. 107, No. 2 (May, 1992), pp. 407-437

0. Motivation

- Is the Solow growth model consistent with the international variation in the standard of living?
- Is a higher **rate of saving** associated with a **higher income** level?
- Is a higher **population growth** associated with a **lower income** level?
- Do countries exhibit **convergence** in standards of living? i.e. do poorer countries tend to grow faster than rich countries?

1. Introduction

➤ To a first approximation, predictions of the Solow Growth model are correct:

- A higher **rate of saving is** associated with a **higher income** level.
 - A higher **population growth is** associated with a **lower income** level.
 - 50% of variation in GDP per capita can be explained by these two variables alone.
 - Conditional on rate of saving and population growth countries **do** exhibit **(conditional) convergence** in standards of living.
- While qualitative predictions are confirmed, quantitative effects of savings and population growth are too large to be consistent with textbook Solow growth theory.

MRW Solution

- An augmented version of the Solow growth model that allows for human capital accumulation can explain the data however.
 - Adding human capital explains why coefficients on savings and population growth are upward biased – human capital is positively correlated with savings.
 - When schooling is included in the regression as a measure of human capital MRW find that
 - Coefficients on savings and population growth are now of the correct magnitude for the augmented model
 - The augmented Solow model now explains 80% of the variation in cross-country living standards.

2. The Textbook Solow Model

- Cobb-Douglas production:

$$Y(t) = (K(t))^\alpha (A(t)L(t))^{1-\alpha}$$

- Population and technology grow at constant exogenous rates:

$$L(t) = L(0)e^{nt}$$

$$A(t) = A(0)e^{gt}$$

- Constant savings rate:

$$I(t) = S(t) = sY(t)$$

Capital Accumulation

- The evolution of capital per effective unit of labor is governed by:

$$\frac{dk(t)}{dt} \equiv \dot{k}(t) = sy(t) - (n + g + \delta)k(t)$$

- where

$$k(t) = \frac{K(t)}{A(t)L(t)}$$

$$y(t) = \frac{Y(t)}{A(t)L(t)} = (k(t))^\alpha$$

- Which implies that

$$\frac{dk(t)}{dt} \equiv \dot{k}(t) = s(k(t))^\alpha - (n + g + \delta)k(t)$$

Steady-state

- In steady-state $\frac{dk(t)}{dt} \equiv 0$, which implies

$$k^* = \left(\frac{s}{n+g+\delta} \right)^{\frac{1}{1-\alpha}}$$

- Labor productivity:

$$\frac{Y(t)}{L(t)} = A(t) (k^*)^\alpha$$

- Taking logs we have

$$\log\left(\frac{Y(t)}{L(t)}\right) = \log(A(0)) + gt + \frac{\alpha}{1-\alpha} \log(s) - \frac{\alpha}{1-\alpha} \log(n+g+\delta)$$

- Model predictions : if $\alpha = \frac{1}{3}$ then $\frac{\alpha}{1-\alpha} = \frac{1}{2}$, implying that a 10% increase in savings should lead to a 5% increase in GDP per capita.

3. Empirical Specification

- Key question: do data support model's key prediction determining living standards – income per worker is higher in countries with higher savings rates and lower population growth rates.
- Assume that $g + \delta = 0.05$, then countries differ only in terms of savings rate, s , population growth rates, n , and the initial level of technology $A(0)$.
- Let

$$\log(A(0)) = a + \varepsilon$$

where a is common level of technology across countries and ε is country - specific but unobservable (may be explained by institutional structure (*cfr.* Hall and Jones 1999), climate, resources endowments, etc.

Empirical Specification

- Key assumption : s and n are uncorrelated with ε .

Assume $t = 0$. This implies the following equation can be estimated

$$\log\left(\frac{Y(0)}{L(0)}\right) = \alpha + \frac{\alpha}{1-\alpha} \log(s) - \frac{\alpha}{1-\alpha} \log(n + g + \delta) + \varepsilon$$

using ordinary least squares.

4. Data and Samples

- Annual data 1960 - 1988.
- Variables:
 - n = average growth rate of working age population
 - s = average share of real investment in real GDP
(including govt. investment).
 - $\frac{Y}{L}$ = real GDP in 1985 / working age population in 1985.
- Sample:
 - All available countries for which oil production is not the dominant industry (98 countries).
 - Drop countries with questionable data (78 countries).
 - OECD (22 countries).

5. Results

TABLE I
ESTIMATION OF THE TEXTBOOK SOLOW MODEL

Dependent variable: log GDP per working-age person in 1985			
Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	5.48 (1.59)	5.36 (1.55)	7.97 (2.48)
$\ln(I/GDP)$	1.42 (0.14)	1.31 (0.17)	0.50 (0.43)
$\ln(n + g + \delta)$	-1.97 (0.56)	-2.01 (0.53)	-0.76 (0.84)
\bar{R}^2	0.59	0.59	0.01
<i>s.e.e.</i>	0.69	0.61	0.38
Restricted regression:			
CONSTANT	6.87 (0.12)	7.10 (0.15)	8.62 (0.53)
$\ln(I/GDP) - \ln(n + g + \delta)$	1.48 (0.12)	1.43 (0.14)	0.56 (0.36)
\bar{R}^2	0.59	0.59	0.06
<i>s.e.e.</i>	0.69	0.61	0.37
Test of restriction:			
<i>p</i> -value	0.38	0.26	0.79
Implied α	0.60 (0.02)	0.59 (0.02)	0.36 (0.15)

Note. Standard errors are in parentheses. The investment and population growth rates are averages for the period 1960–1985. $(g + \delta)$ is assumed to be 0.05.

Results Textbook Solow Model

In table I, MRW estimate :

$$\log\left(\frac{Y(0)}{L(0)}\right) = \gamma_0 + \gamma_1 \log(s) + \gamma_2 \log(n + g + \delta) + \varepsilon$$

The model predicts that

$$\gamma_1 = -\gamma_2 = \frac{\alpha}{1-\alpha}$$

MRW find :

- γ_1 is significant and positive.
- γ_2 is significant and negative.
- The data cannot reject that $\gamma_1 = -\gamma_2$.
- The magnitude of $\gamma_1 = 1.42$ implies an estimated $\alpha = \frac{3}{5}$ which is substantially higher than the measured capital share.

6. Adding Human Capital: H

- MRW argue that adding human capital to the model may help explain the higher estimated implied elasticity of output with respect to savings.
- To understand this argument, consider a production function of the form:

$$Y(t) = (K(t))^{\alpha} (H(t))^{\beta} (A(t)L(t))^{1-\alpha-\beta}$$

- Assume that both physical and human capital are accumulated according to a constant savings rate:

$$\frac{dk(t)}{dt} = s_k y(t) - (n + g + \delta)k(t)$$

$$\frac{dh(t)}{dt} = s_h y(t) - (n + g + \delta)h(t)$$

Steady-State for Model with Human Capital

- The augmented human capital model will have a balanced growth solution where

$$k^* = \left(\frac{s_k^{1-\beta} s_h^\beta}{n+g+\delta} \right)^{\frac{1}{1-\alpha-\beta}}$$

$$h^* = \left(\frac{s_k^\alpha s_h^{1-\alpha}}{n+g+\delta} \right)^{\frac{1}{1-\alpha-\beta}}$$

- GDP per capita is then

$$\begin{aligned} \log\left(\frac{Y(t)}{L(t)}\right) &= \log(A(0)) + gt - \frac{\alpha+\beta}{1-\alpha-\beta} \log(n+g+\delta) \\ &\quad + \frac{\alpha}{1-\alpha-\beta} \log(s_k) + \frac{\beta}{1-\alpha-\beta} \log(s_h) \end{aligned}$$

7. Empirical Implementation

- If we have data on savings rates for human capital, we could estimate this equation in standard fashion.
- MRW argue that we are more likely to have data on the stock of human capital. If h^* is observable, along the balance growth path we could estimate:

$$\log\left(\frac{Y(t)}{L(t)}\right) = \log(A(0)) + gt + \frac{\alpha}{1-\alpha} \log(s_k) - \frac{\alpha}{1-\alpha} \log(n + g + \delta) + \frac{\beta}{1-\alpha} \log(h^*)$$

- We could then formulate the regression equation

$$\log\left(\frac{Y}{L}\right) = \gamma_0 + \gamma_1 \log(s_k) + \gamma_2 \log(n + g + \delta) + \gamma_3 \log(h^*) + \varepsilon$$

The model predicts that

$$\gamma_1 = -\gamma_2 = \frac{\alpha}{1-\alpha} \quad ; \quad \gamma_3 = \frac{\beta}{1-\alpha}$$

Intuition

- By omitting h^* from our previous regression, we would expect the coefficient γ_1 to be biased. In particular, since human and physical capital are positively correlated, we would expect an upward bias.
- Once we add human capital to the regression, we should obtain a reasonable estimate of γ_1 . Given γ_1 we can then infer the implied α and hence from γ_3 we can infer the implied β .
- Human capital is measured as the percentage of the population with a secondary education.

8. Results Solow Model with Human Capital

TABLE II
ESTIMATION OF THE AUGMENTED SOLOW MODEL

Dependent variable: log GDP per working-age person in 1985			
Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	6.89 (1.17)	7.81 (1.19)	8.63 (2.19)
$\ln(I/GDP)$	0.69 (0.13)	0.70 (0.15)	0.28 (0.39)
$\ln(n + g + \delta)$	-1.73 (0.41)	-1.50 (0.40)	-1.07 (0.75)
$\ln(SCHOOL)$	0.66 (0.07)	0.73 (0.10)	0.76 (0.29)
\bar{R}^2	0.78	0.77	0.24
<i>s.e.e.</i>	0.51	0.45	0.33
Restricted regression:			
CONSTANT	7.86 (0.14)	7.97 (0.15)	8.71 (0.47)
$\ln(I/GDP) - \ln(n + g + \delta)$	0.73 (0.12)	0.71 (0.14)	0.29 (0.33)
$\ln(SCHOOL) - \ln(n + g + \delta)$	0.67 (0.07)	0.74 (0.09)	0.76 (0.28)
\bar{R}^2	0.78	0.77	0.28
<i>s.e.e.</i>	0.51	0.45	0.32
Test of restriction:			
<i>p</i> -value	0.41	0.89	0.97
Implied α	0.31 (0.04)	0.29 (0.05)	0.14 (0.15)
Implied β	0.28 (0.03)	0.30 (0.04)	0.37 (0.12)

Note. Standard errors are in parentheses. The investment and population growth rates are averages for the period 1960–1985. $(g + \delta)$ is assumed to be 0.05. SCHOOL is the average percentage of the working-age population in secondary school for the period 1960–1985.

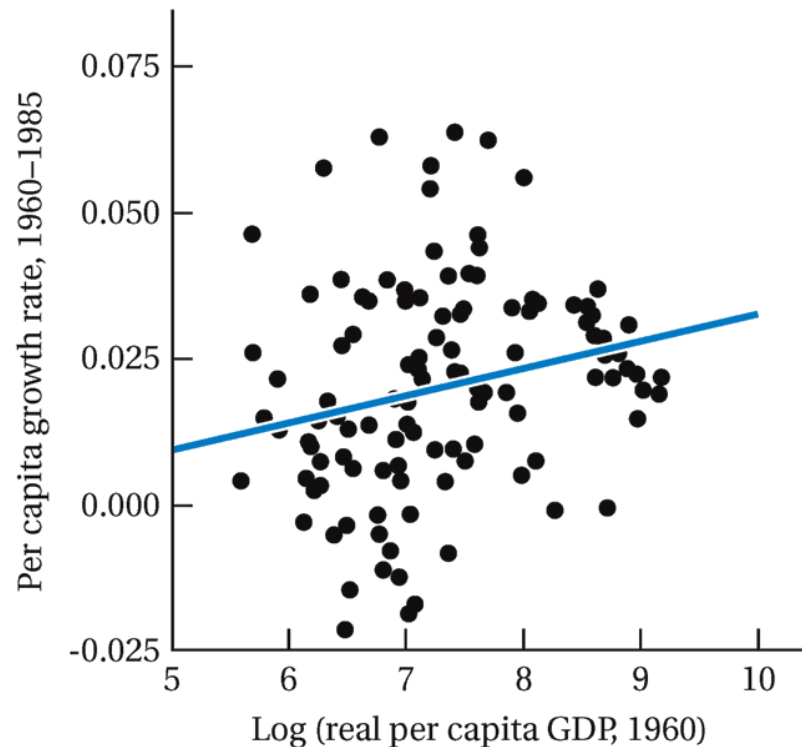
Summary of the Results with Human Capital

- Adding human capital to the regression increases the R^2 from 0.6 to 0.8, i.e. it adds significant explanatory power implying that omitted variable bias is a problem.
- Once we add the human capital, we obtain an estimate of γ_1 that is much lower and an implied estimate of α that is much closer to $\frac{1}{3}$.
- The estimates also imply that $\beta = \frac{1}{3}$.
- So, the total capital share is $\alpha + \beta = \frac{2}{3}$.
- With human capital in the model, the Solow growth framework fits the data in terms of explaining cross - country variation in GDP per capita as a function of savings in physical capital, population growth and schooling.

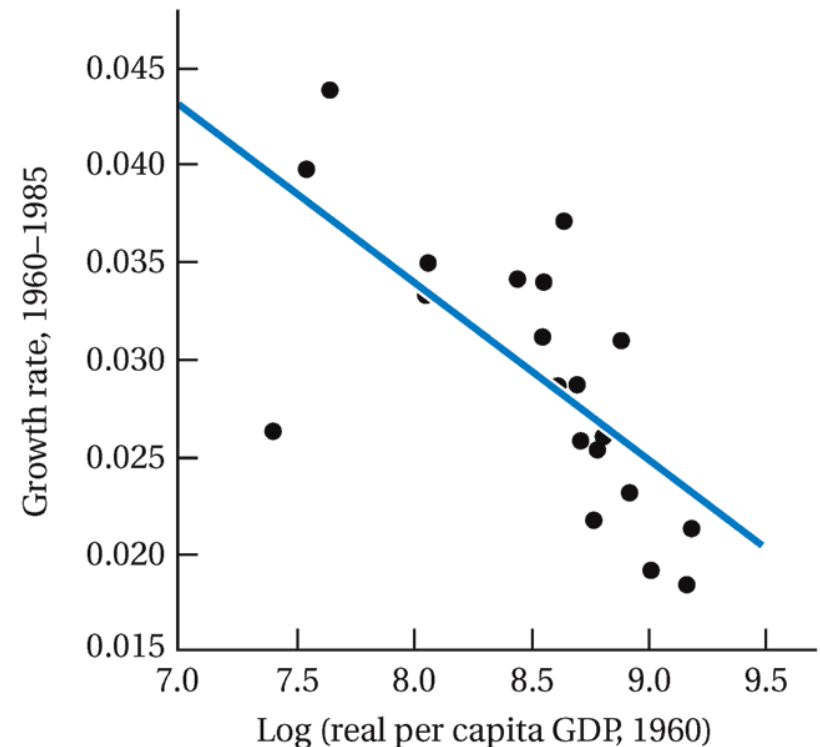
9. Convergence

- Solow model predicts that, other things equal, “poor” countries (with lower Y/L and K/L) should grow faster than “rich” ones.
- If true, then the income gap between rich & poor countries would shrink over time, causing living standards to “converge.”
- In real world, many poor countries do NOT grow faster than rich ones. Does this mean the Solow model fails?

Convergence among OECD Countries but Divergence in the World as a Whole



(a) World sample



(b) OECD sample

Source: Robert Barro and Xavier Sala-i-Martin, *Economic Growth* (New York: McGraw-Hill, 1995), p. 27. Reprinted with permission.

Growth empirics: Convergence

- Solow model predicts that, other things equal, “poor” countries (with lower Y/L and K/L) should grow faster than “rich” ones.
- No, because “other things” aren’t equal.
 - In samples of countries with similar savings & pop. growth rates, income gaps shrink about 2% per year.
 - In larger samples, after controlling for differences in saving, pop. growth, and human capital, incomes converge by about 2% per year.

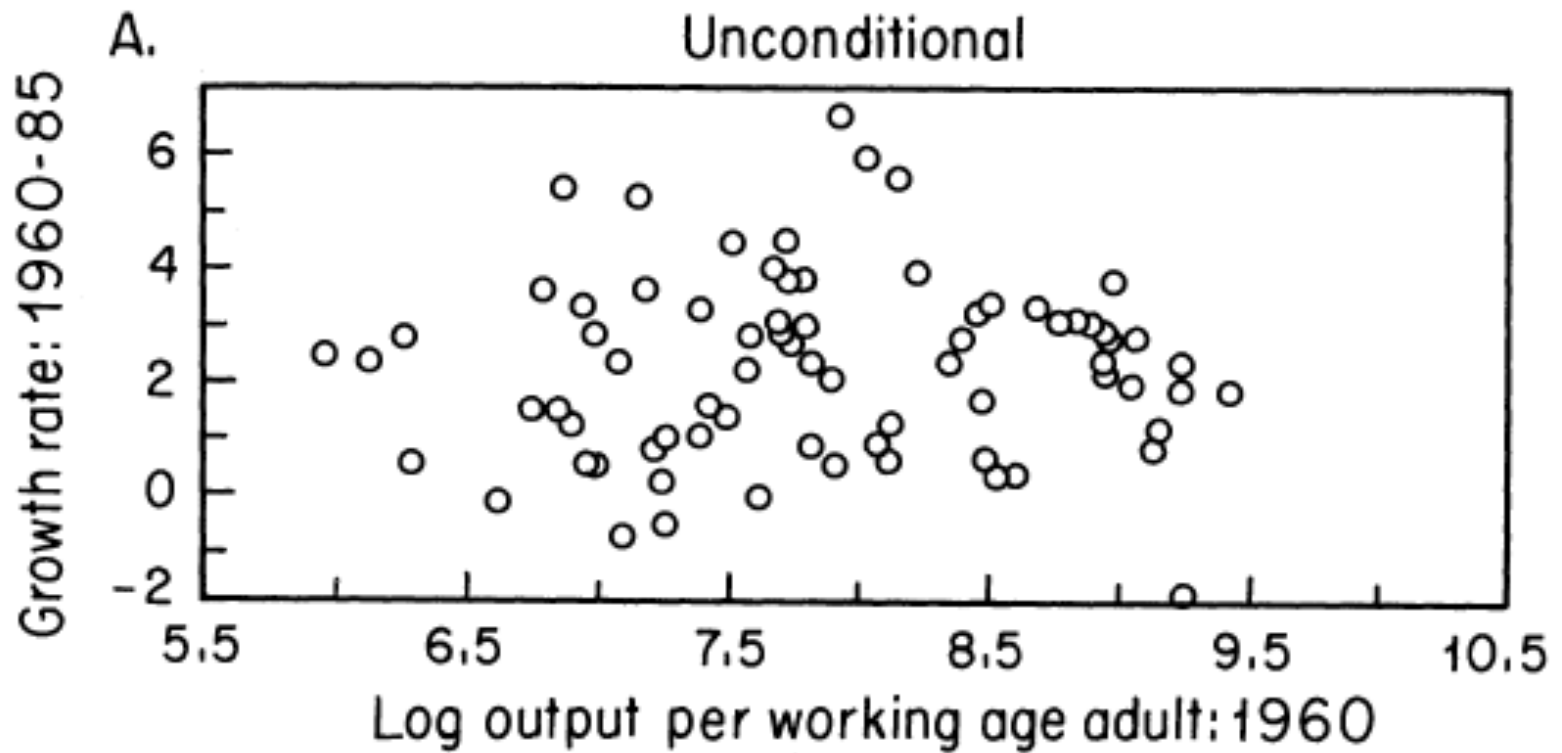
9.1 Results Unconditional Convergence

TABLE III
TESTS FOR UNCONDITIONAL CONVERGENCE

Dependent variable: log difference GDP per working-age person 1960–1985			
Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	−0.266 (0.380)	0.587 (0.433)	3.69 (0.68)
ln(Y60)	0.0943 (0.0496)	−0.00423 (0.05484)	−0.341 (0.079)
\bar{R}^2	0.03	−0.01	0.46
s.e.e.	0.44	0.41	0.18
Implied λ	−0.00360 (0.00219)	0.00017 (0.00218)	0.0167 (0.0023)

Note. Standard errors are in parentheses. Y60 is GDP per working-age person in 1960.

Results Unconditional Convergence



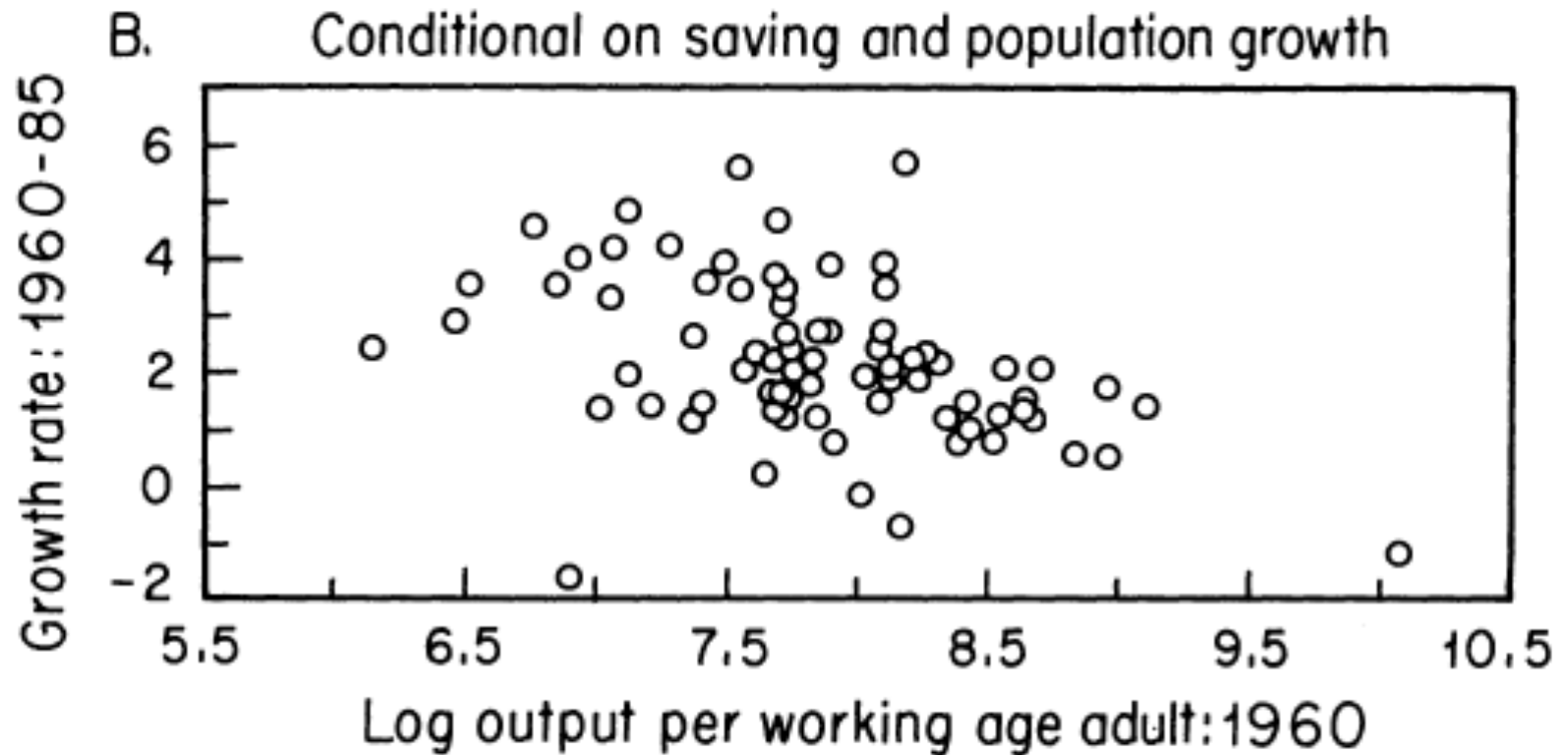
9.2 Results Conditional Convergence

TABLE IV
TESTS FOR CONDITIONAL CONVERGENCE

Dependent variable: log difference GDP per working-age person 1960–1985			
Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	1.93 (0.83)	2.23 (0.86)	2.19 (1.17)
$\ln(Y60)$	-0.141 (0.052)	-0.228 (0.057)	-0.351 (0.066)
$\ln(I/GDP)$	0.647 (0.087)	0.644 (0.104)	0.392 (0.176)
$\ln(n + g + \delta)$	-0.299 (0.304)	-0.464 (0.307)	-0.753 (0.341)
\bar{R}^2	0.38	0.35	0.62
<i>s.e.e.</i>	0.35	0.33	0.15
Implied λ	0.00606 (0.00182)	0.0104 (0.0019)	0.0173 (0.0019)

Note. Standard errors are in parentheses. Y60 is GDP per working-age person in 1960. The investment and population growth rates are averages for the period 1960–1985. $(g + \delta)$ is assumed to be 0.05.

Results Conditional Convergence



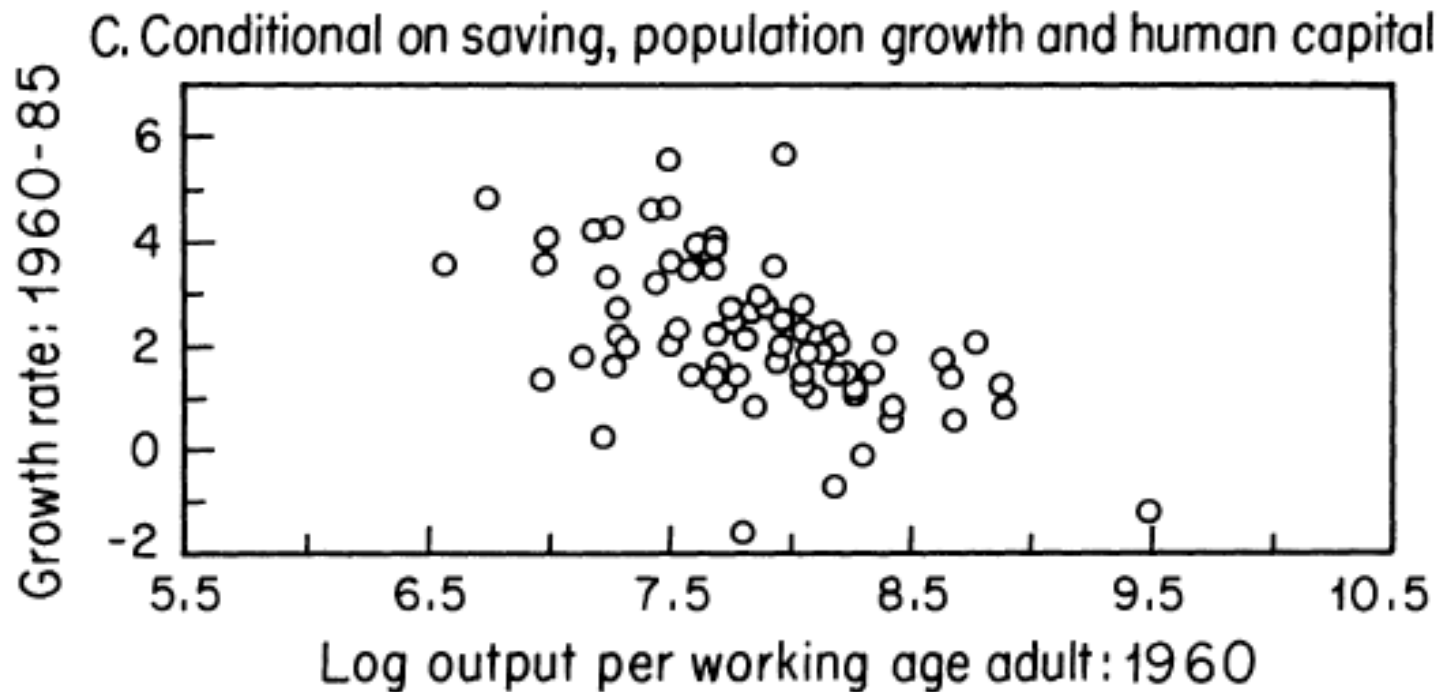
9.3. Results Conditional Convergence adding Schooling

TABLE V
TESTS FOR CONDITIONAL CONVERGENCE

Dependent variable: log difference GDP per working-age person 1960–1985			
Sample:	Non-oil	Intermediate	OECD
Observations:	98	75	22
CONSTANT	3.04 (0.83)	3.69 (0.91)	2.81 (1.19)
$\ln(Y60)$	−0.289 (0.062)	−0.366 (0.067)	−0.398 (0.070)
$\ln(I/GDP)$	0.524 (0.087)	0.538 (0.102)	0.335 (0.174)
$\ln(n + g + \delta)$	−0.505 (0.288)	−0.551 (0.288)	−0.844 (0.334)
$\ln(SCHOOL)$	0.233 (0.060)	0.271 (0.081)	0.223 (0.144)
\bar{R}^2	0.46	0.43	0.65
<i>s.e.e.</i>	0.33	0.30	0.15
Implied λ	0.0137 (0.0019)	0.0182 (0.0020)	0.0203 (0.0020)

Note. Standard errors are in parentheses. Y60 is GDP per working-age person in 1960. The investment and population growth rates are averages for the period 1960–1985. $(g + \delta)$ is assumed to be 0.05. SCHOOL is the average percentage of the working-age population in secondary school for the period 1960–1985.

Results Conditional Convergence adding Schooling



Why Do Some Countries Produce So Much More Output Per Worker Than Others?

Robert E. Hall
Charles I. Jones

The Quarterly Journal of Economics, Vol. 114, No. 1 (February, 1999), pp. 83-116

I. Introduction

- Explain and quantify the factors that cause the large observed cross-country differences in output worker.
- Are the differences due to: ... ?
 - Physical capital (K)
 - Human capital (H)
 - Technology (A)
- Example: US has 35 times more output per worker than Nigeria.
 - Physical capital intensity accounts for a factor of 1.5;
 - Human capital intensity accounts for a factor of 3.1;
 - The remaining factor of 7.7 is due to the Solow residual, i.e., $(1.5)(3.1)(7.7) = 35$.

Main Questions and Premise

- Why do some countries invest more than others in physical and human capital?
- Why are some countries so much more productive than others?
- **Major Premise:** differences in capital accumulation, productivity, and therefore output per worker are fundamentally related to differences in **social infrastructure** across countries.

Social Infrastructure

- Good social infrastructure encourages productive activities.
 - Capital accumulation, skill acquisition, invention and technology transfer.
 - Private return to such activity is close to social return which is high.
- Good social infrastructure works by protecting against diversion;
 - e.g. Thievery, squatting, mafia protection.
- While governments are necessary to encourage productive activity they may also be the major source of diversion:
 - Public diversion occurs through expropriation, corruption, confiscatory taxes.
 - Regulation and laws may protect against diversion but may also be the main vehicle of diversion.

Methodology

- Focus in differences in levels of GDP per worker.
- Key idea – in long-run, technology transfer implies countries will tend to have the same growth rate but do not converge in levels.
- Empirically, evidence suggests that differences in growth rates are transitory – there is evidence for conditional convergence.

Causation

- Focus on the role of social infrastructure in promoting capital accumulation and productivity:

Social Infrastructure \Rightarrow Inputs, Productivity \Rightarrow Output per worker

- There may be **feedback** – poor countries have low social infrastructure because they cannot afford to build the right institutions.
- To control for such feedback, use **instrumental variables** approach:
 - Geography and linguistic characteristics of a country are fixed (no feedback) but predict social infrastructure.
 - Thus they are good “instruments” for social infrastructure.
- **Intuition**: geography and linguistic characteristics are measures of closeness to Western Europe, the first region in the world to implement broadly a social infrastructure favorable to production.

II. Levels Accounting

- Decompose differences in output per worker to differences in inputs and differences in productivity using a Cobb-Douglas accounting framework:

$$Y_i = K_i^\alpha (A_i H_i)^{1-\alpha}$$

where

Y_i = Output

K_i = Physical capital

H_i = Human capital augmented labor

A_i = Labor - augmenting technology

Human Capital and Schooling

- Human capital determined by

$$H_i = e^{\phi(E_i)} L_i$$

where

L_i = Units of labor

E_i = Years of schooling

The function $\phi(E_i)$ measures efficiency of schooling. $\phi(0) = 0$,

while $\phi'(E_i) > 0$ measures the marginal productivity (return) to schooling.

Decomposition

- Production function:

$$Y = K^{\alpha} (AH)^{1-\alpha}$$

- Divide by Y^{α}

$$Y^{1-\alpha} = \left(\frac{K}{Y}\right)^{\alpha} (AH)^{1-\alpha}$$

- Take exponents and then divide by L

$$\frac{Y}{L} = \left(\frac{K}{Y}\right)^{\frac{\alpha}{1-\alpha}} A \frac{H}{L}$$

- The level of output per worker can be decomposed into capital-output ratio, technology and human capital.
- Intuition: along balanced growth path, K/Y is a constant that primarily reflects differences in savings across countries.

Measuring Physical Capital

- Construct capital stock for each country using a perpetual inventory method:

$$K_{t+1} = I_t + (1 - \delta)K_t$$

- Starting with an initial value

$$K_0 = \frac{I_0}{g + \delta}$$

- Effect of initial value is small if t is large.

Measuring Human Capital

- Measure $\phi(E)$ using summary estimates from Mincer wage regressions:

$$\phi'(E) = 0.134 \quad 0 < E \leq 4$$

$$\phi'(E) = 0.101 \quad 4 < E \leq 8$$

$$\phi'(E) = 0.068 \quad 8 < E$$

- For example, if a country has an average of 4 years of schooling then:

$$\phi(4) = 0.134 * 4 = 0.536$$

and human capital is

$$H = e^{\phi(4)} = e^{0.536} = 1.71$$

- If a country has an average of 12 years of schooling then

$$\phi(12) = 0.134 * 4 + 0.101 * 4 + 0.068 * 4 = 1.21$$

and human capital is

$$H = e^{\phi(12)} = e^{1.21} = 3.36$$

Data Decomposition

- Measure output per worker from Penn World Tables.
- Given measures of K/Y and H we can then do the decomposition

$$\frac{Y_i}{L_i} = \left(\frac{K_i}{Y_i} \right)^{\frac{\alpha}{1-\alpha}} A_i \frac{H_i}{L_i}$$

where we choose $\alpha=1/3$

- Each factor is normalized relative to the United States value, i.e. H_i measures country i 's human capital relative to US human capital.

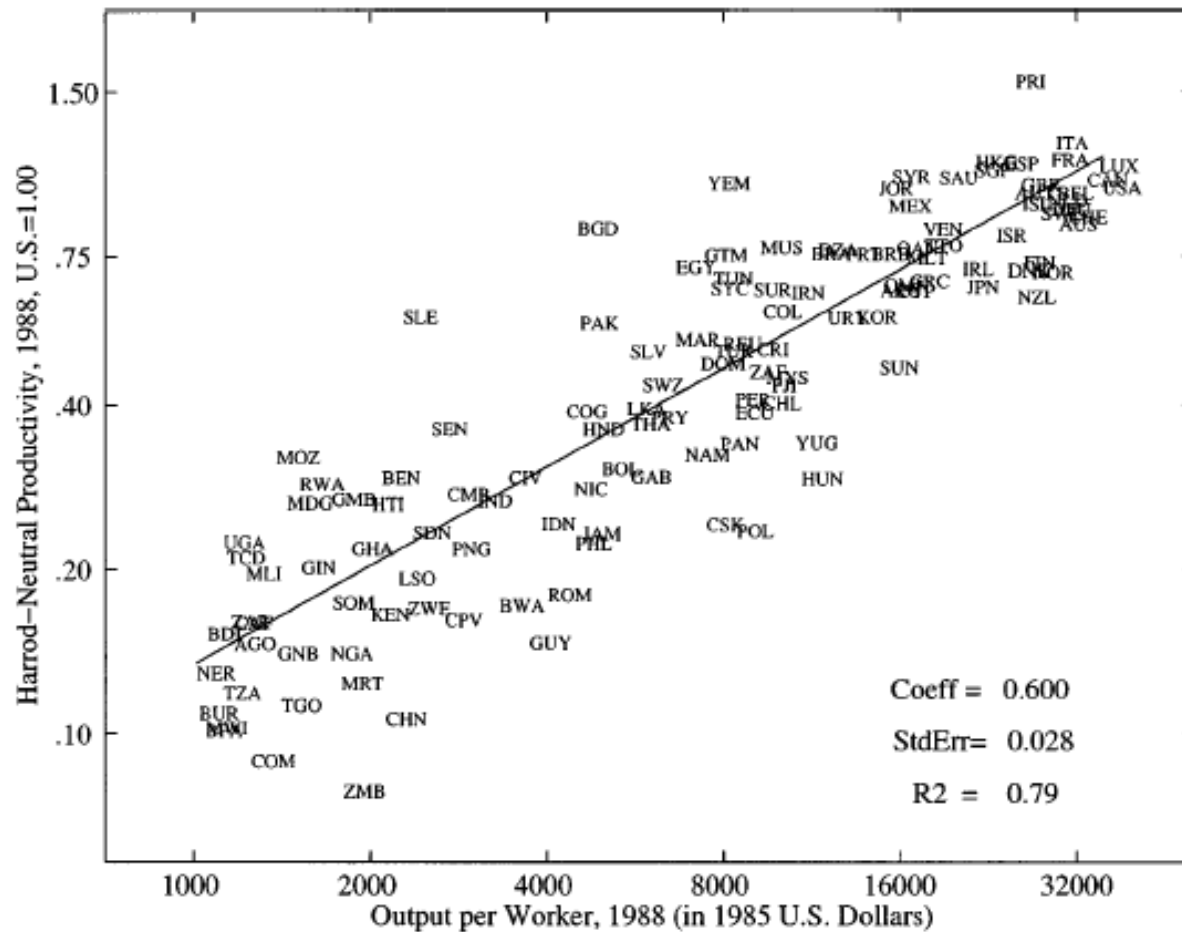
Data Decomposition

TABLE I
PRODUCTIVITY CALCULATIONS: RATIOS TO U. S. VALUES

Country	Y/L	Contribution from		
		$(K/Y)^{\alpha/(1-\alpha)}$	H/L	A
United States	1.000	1.000	1.000	1.000
Canada	0.941	1.002	0.908	1.034
Italy	0.834	1.063	0.650	1.207
West Germany	0.818	1.118	0.802	0.912
France	0.818	1.091	0.666	1.126
United Kingdom	0.727	0.891	0.808	1.011
Hong Kong	0.608	0.741	0.735	1.115
Singapore	0.606	1.031	0.545	1.078
Japan	0.587	1.119	0.797	0.658
Mexico	0.433	0.868	0.538	0.926
Argentina	0.418	0.953	0.676	0.648
U.S.S.R.	0.417	1.231	0.724	0.468
India	0.086	0.709	0.454	0.267
China	0.060	0.891	0.632	0.106
Kenya	0.056	0.747	0.457	0.165
Zaire	0.033	0.499	0.408	0.160
Average, 127 countries:	0.296	0.853	0.565	0.516
Standard deviation:	0.268	0.234	0.168	0.325
Correlation with Y/L (logs)	1.000	0.624	0.798	0.889
Correlation with A (logs)	0.889	0.248	0.522	1.000

The elements of this table are the empirical counterparts to the components of equation (3), all measured as ratios to the U. S. values. That is, the first column of data is the product of the other three columns.

Productivity and Output per Worker



Differences in productivity are very similar to differences in output per worker.

Results from Data Decomposition

- Five richest countries have output per worker that is 32 times five poorest countries.
- Most of the difference in output per worker is due to difference in productivity A .
- Capital-output ratios have a modest effect in explaining cross-country differences in output per worker.
 - Investment rates across countries differ by a factor of 3.
 - Since $\alpha/(1-\alpha)=0.5$ this can account for a factor $(3)^{0.5}=1.73$ difference in output per worker.

Results from Data Decomposition

- Human capital differences also have a modest effect in explaining output per worker differences:
 - On average five richest countries have 8 years more schooling than five poorest.
 - This difference would account for a factor of approximately 2 in output per worker (*e.g.* $H(12)/H(4) = 1.96$).
- So in summary, physical and human capital each account for approximately a factor of 2 in differences in output per worker between richest and poorest countries.
- Productivity accounts for a factor of 8.

Comparison with Mankiw, Romer and Weil

- MRW estimate the production function using econometric methods.
 - To do so, they must assume that the level of technology is uncorrelated with savings rates in physical and human capital.
- H&J choose a parameter for the production function and then perform data decomposition.
 - Their results imply that savings rates and the stock of human capital are highly correlated with the level of technology.

Social Infrastructure and Output per Worker

Posit a relationship of the form :

$$y = \alpha + \beta S + \varepsilon$$

where $y = \log\left(\frac{Y}{L}\right)$ and S is a measure of social infrastructure.

We wish to measure β and determine the degree to which social infrastructure determines cross - country differences in $\frac{Y}{L}$.

Endogeneity :

$$S = \gamma + \delta y + \theta X + \eta$$

Social infrastructure is determined by the endogenous factor $\frac{Y}{L}$ and the exogenous factor X .

Key Identifying Assumption

Assume that :

$$E(X\varepsilon) = 0$$

This assumption implies that X predicts the social infrastructure but has no direct effect on output per worker (through its correlation with the unmeasured residual ε).

We also assume $E(\varepsilon) = 0$ without loss of generality.

Instrumental Variables

This is known as an instrumental variables procedure.

To estimate

$$y = \alpha + \beta S + \varepsilon$$

X is a valid instrument for S if :

- Instrument relevance : X and S are correlated (X predicts S)
- Instrument exogeneity : X and ε are uncorrelated (X does not have an independent effect on y).

Measuring Social Infrastructure (S)

- Government Anti Diversion Policy Index (GADP).
 - law and order
 - bureaucratic quality
 - corruption
 - risk of expropriation
 - government repudiation of debt

- Index of openness (Sachs-Warner) measures percent of time a country is “open” to trade. Open to trade defined as
 - nontariff barriers cover less than 40% of trade
 - average tariff rates are less than 40%
 - black market premiums are less than 20%
 - not socialist
 - govt. does not monopolize major exports

Instrument Choices (X)

➤ Instruments:

- percent of population that speaks a Western European language (English, French, Spanish, Portuguese, German)
 - distance from the Equator
- Both measures are designed to capture influence of Western Europe on social infrastructure – Western Europe more likely to expand to remote areas with land (farther from Equator) and/or to climates similar to Western Europe.
- Also the amount of trade that one would predict based on distance between countries and population as an additional instrument.

Estimation Results

TABLE II
BASIC RESULTS FOR OUTPUT PER WORKER
 $\log Y/L = \alpha + \beta \tilde{S} + \tilde{\epsilon}$

Specification	Social infrastructure	OverID test <i>p</i> -value test result	Coeff test <i>p</i> -value test result	$\hat{\sigma}_{\tilde{\epsilon}}$
1. Main specification	5.1432 (.508)	.256 Accept	.812 Accept	.840
<i>Alternative specifications to check robustness</i>				
2. Instruments: Distance, Frankel-Romer	4.998 (.567)	.208 Accept	.155 Accept	.821
3. No imputed data 79 countries	5.323 (.607)	.243 Accept	.905 Accept	.889
4. OLS	3.289 (.212)	—	.002 Reject	.700

The coefficient on Social infrastructure reflects the change in log output per worker associated with a one-unit increase in measured social infrastructure. For example, the coefficient of 5.14 means that a difference of .01 in our measure of social infrastructure is associated with a 5.14 percent difference in output per worker. Standard errors are computed using a bootstrap method, as described in the text. The main specification uses distance from the equator, the Frankel-Romer instrument, the fraction of the population speaking English at birth, and the fraction of the population speaking a Western European language at birth as instruments. The OverID test column reports the result of testing the overidentifying restrictions, and the Coeff test reports the result of testing for the equality of the coefficients on the *GADP* policy index variable and the openness variable. The standard deviation of $\log Y/L$ is 1.078.

Instrumental variables estimation implies a 1% increase in social infrastructure leads to a 5% increase in y (3.5% with OLS).

Additional Results

TABLE III
REDUCED-FORM REGRESSIONS

Regressors	Dependent variables	
	Social infrastructure	Log (output per worker)
Distance from the equator, (0,1) scale	0.708 (.110)	3.668 (.337)
Log of Frankel-Romer predicted trade share	0.058 (.031)	0.185 (.081)
Fraction of population speaking English	0.118 (.076)	0.190 (.298)
Fraction of population speaking a European language	0.130 (.050)	0.995 (.181)
R^2	.41	.60

N = 127. Standard errors are computed using a bootstrap method, as described in the text. A constant term is included but not reported.

All instruments of social infrastructure help predict output per worker.

Additional Results

TABLE IV
RESULTS FOR $\log K/Y$, $\log H/L$, and $\log A$
 $Component = \alpha + \beta \tilde{S} + \tilde{\epsilon}$

	Dependent variable		
	$\frac{\alpha}{1-\alpha} \log K/Y$	$\log H/L$	$\log A$
Social infrastructure	1.052 (.164)	1.343 (.171)	2.746 (.336)
OverID test (p)	.784	.034	.151
Test result	Accept	Reject	Accept
$\hat{\sigma}_{\tilde{\epsilon}}$	.310	.243	.596
$\hat{\sigma}_{\text{Depvar}}$	.320	.290	.727

Estimation is carried out as in the main specification in Table II. Standard errors are computed using a bootstrap method, as described in the text.

Social infrastructure is an important determinant of each of the components of labor productivity.

Additional Results

TABLE VI
ROBUSTNESS RESULTS
 $\log Y/L = \alpha + \beta \bar{S} + \lambda \text{ Added Variable} + \tilde{\epsilon}$

Specification	Social infrastructure	Additional variable	OverID test p -value test result	$\hat{\sigma}_{\tilde{\epsilon}}$
1. $\bar{S} = GADP$	5.410 (.394)	...	.006 Reject	.769
2. $\bar{S} = \text{years open}$	4.442 (.871)	...	.131 Accept	1.126
3. Distance from equator	5.079 (2.61)	0.062 (2.062)	.129 Accept	.835
4. Ethnolinguistic fractionalization (N = 113)	5.006 (.745)	−0.223 (.386)	.212 Accept	.816
5. Religious affiliation (N = 121)	4.980 (.670)	See Note	.478 Accept	.771
6. Log (population)	5.173 (.513)	0.047 (.060)	.412 Accept	.845
7. Log (C-H density)	5.195 (.539)	−0.546 (1.11)	.272 Accept	.850
8. Capitalist system indicator variable	6.354 (1.14)	−1.057 (.432)	.828 Accept	.899
9. Instruments: main set plus continent dummies	4.929 (.388)	...	.026 Reject	.812

See notes to Table II. Instruments are the same as in Table II, except where noted. Additional variables are discussed in the text. The coefficients on the religious variables in line 5, followed by standard errors, are Catholic (0.992,.354), Muslim (0.877,.412), Protestant (0.150,.431), and Hindu (0.839,1.48).

Results are robust to including distance to equator as separate explanatory variable for output per worker –it has only a small effect independent of its effect on social infrastructure.

How much variation in y can social infrastructure explain?

TABLE V
FACTORS OF VARIATION: MAXIMUM/MINIMUM

	Y/L	$(K/Y)^{\alpha/(1-\alpha)}$	H/L	A
Observed factor of variation	35.1	4.5	3.1	19.9
Ratio, 5 richest to 5 poorest countries	31.7	1.8	2.2	8.3
Predicted variation, only measurement error	38.4	2.1	2.6	7.0
Predicted variation, assuming $r_{\hat{S},S}^2 = .5$	25.2	1.9	2.3	5.6

The first two rows report actual factors of variation in the data, first for the separate components and then for the geometric average of the five richest and five poorest countries (sorted according to Y/L). The last two rows report predicted factors of variation based on the estimated range of variation of true social infrastructure. Specifically, these last two rows report $\exp(r\beta_{IV}(\hat{S}_{\max} - \hat{S}_{\min}))$, first with $r = .800$ and second with $r^2 = .5$.

- Problem here is that social infrastructure is measured with error so we don't see the true variation.
 - one can compare OLS to IV estimates to infer something about degree of measurement error.
- If there is no measurement error in social infrastructure, estimates imply difference of factor of 95 in terms of labor productivity due to social infrastructure.
- If there is measurement error of plausible magnitude, we get differences on the order of 25-35 –this is what we see in the data.

The New Kaldor Facts: Ideas, Institutions, Population, and Human capital

Charles I. Jones

Paul M. Romer

American Economic Journal: Macroeconomics, Vol. 2, No. 1 (January, 2010), pp. 224-245

Nicholas Kaldor Economic Growth Facts

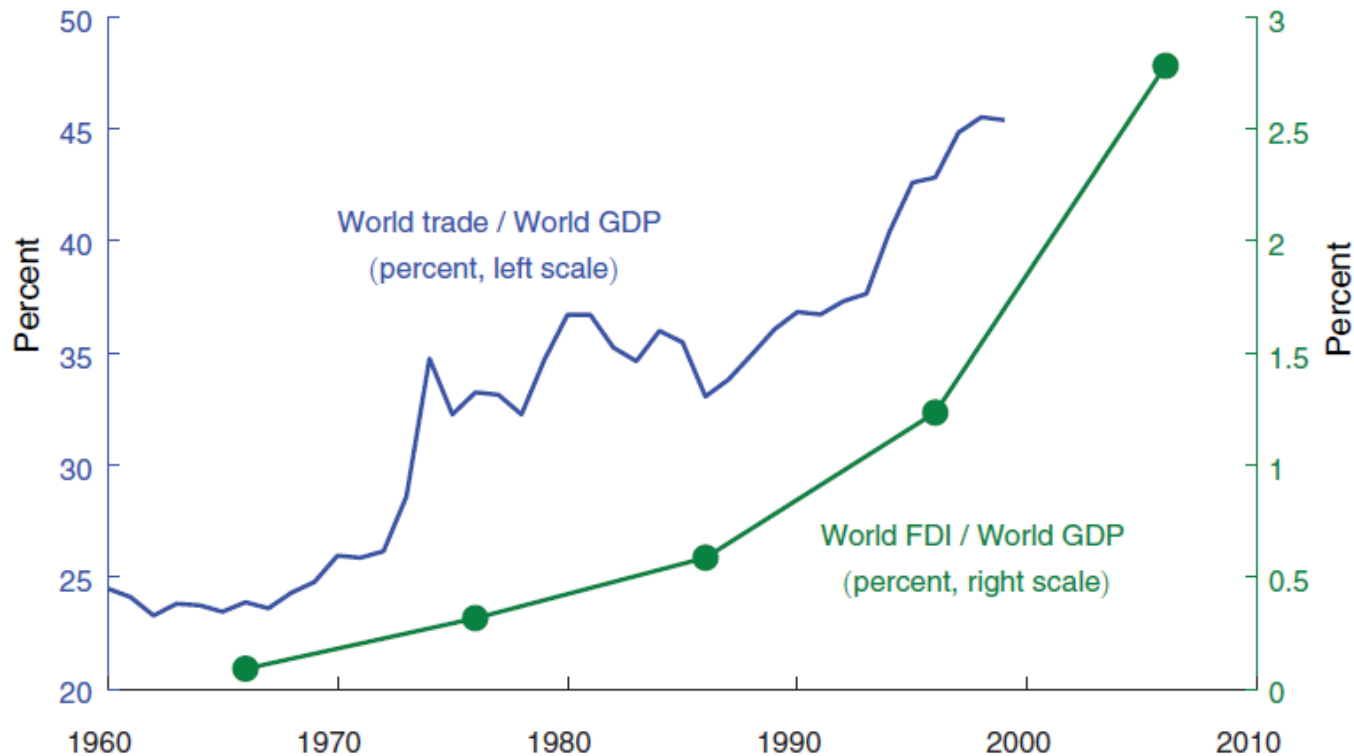
➤ Stated in 1961 by Nicholas Kaldor to summarize what economists had learned from their analysis of 20th century growth and to frame the research agenda going forward:

1. Labor productivity has grown at a sustained rate.
2. Capital per worker has also grown at a sustained rate.
3. The real interest rate, or return on capital, has been stable.
4. The ratio of capital to output has also been stable.
5. Capital and labor have captured stable shares of national income.
6. Among the fast growing countries of the world, there is an appreciable variation in the rate of growth “of the order of 2- 5 percent.”

Foundations of Modern Growth Theory

- One of the great accomplishments of neoclassical growth theory is that it produced a single model that captured the first five of Kaldor's facts.
- The other great accomplishment was its explicit microeconomic foundations.
- Jones and Romer propose a new list of stylized facts that are driving the research agenda on economic growth "The New Kaldor Facts"

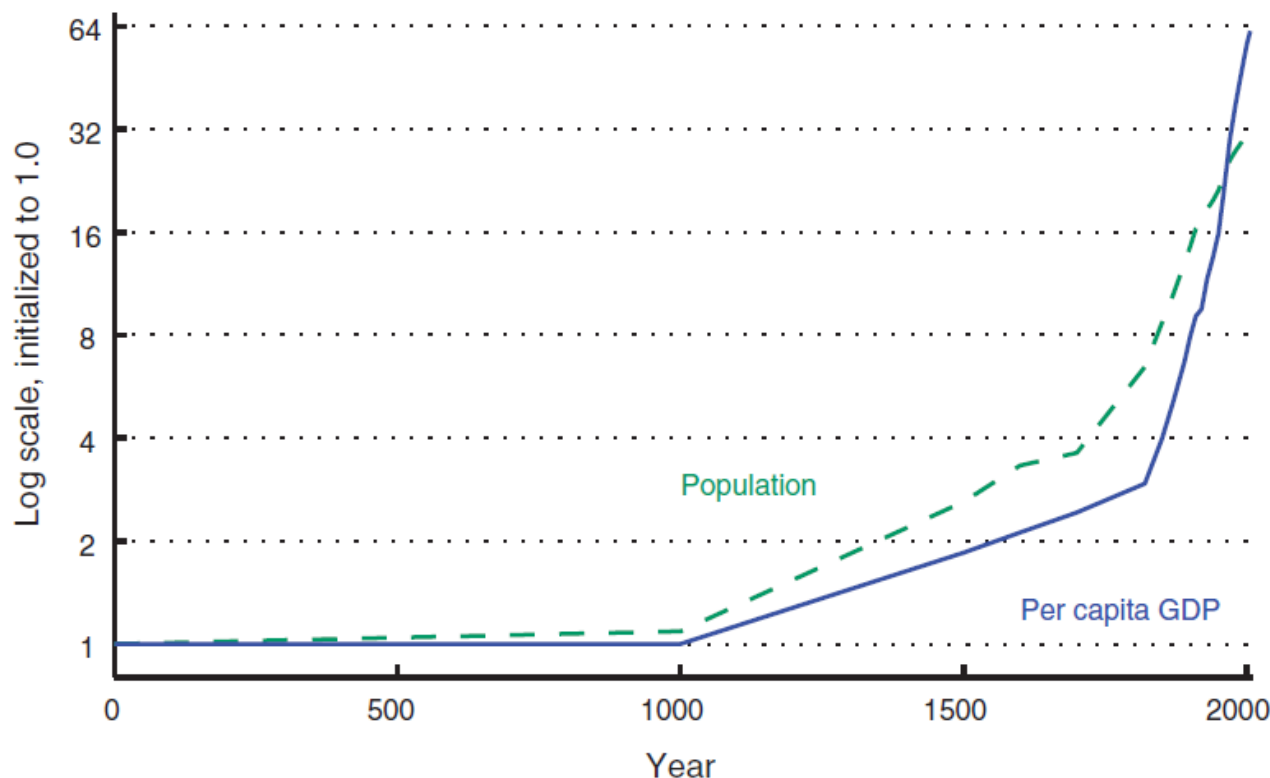
The Rise in Globalization



1. Increases in the extent of the market.

- Increased flow of goods, ideas, finance, and people – via globalization, as well as urbanization – have increased the extent of the market for all workers and consumers.

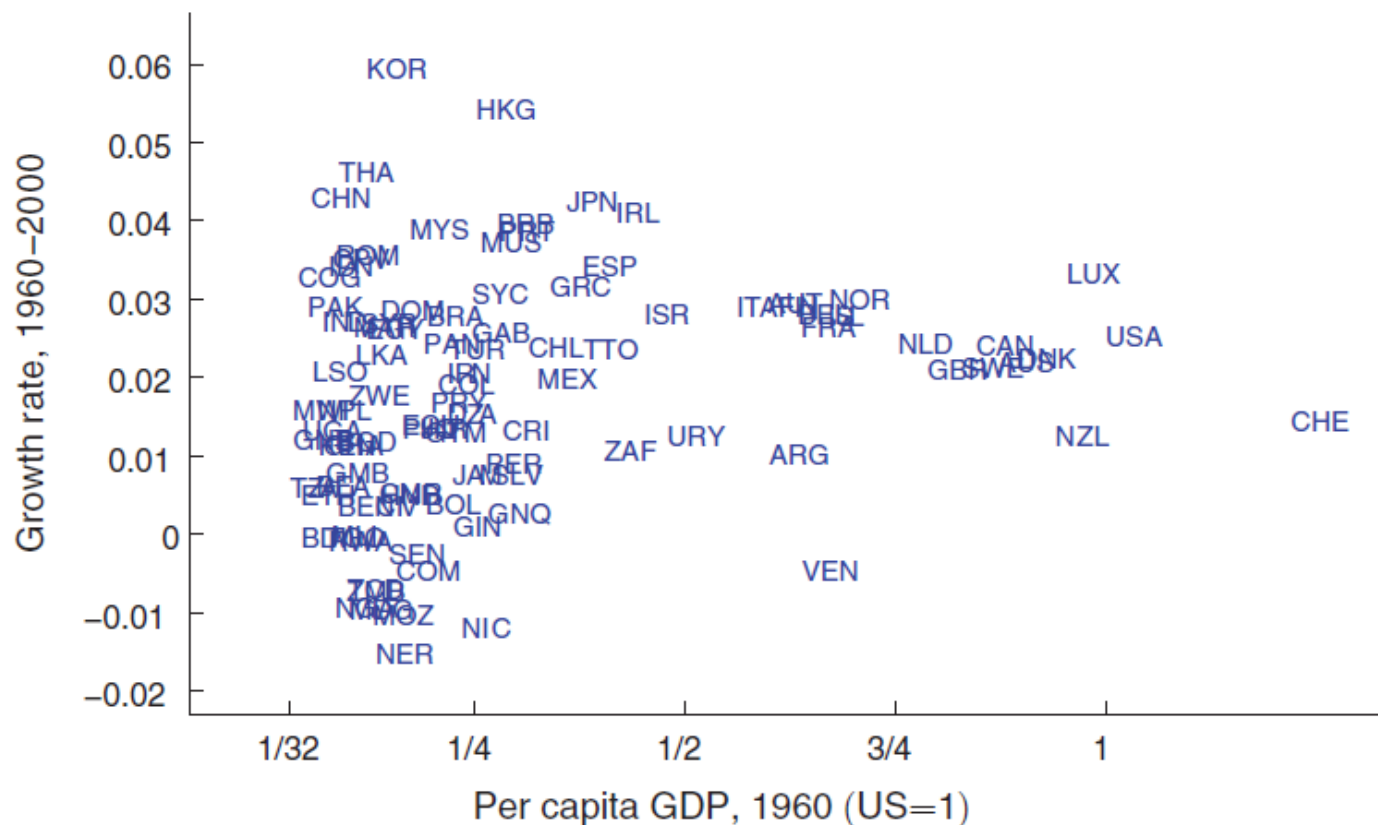
Population and Per Capita GDP over the Very Long Run



2. Accelerating growth.

- For thousands of years, growth in both population and per capita GDP has accelerated, rising from virtually zero to the relatively rapid rates observed in the last century.

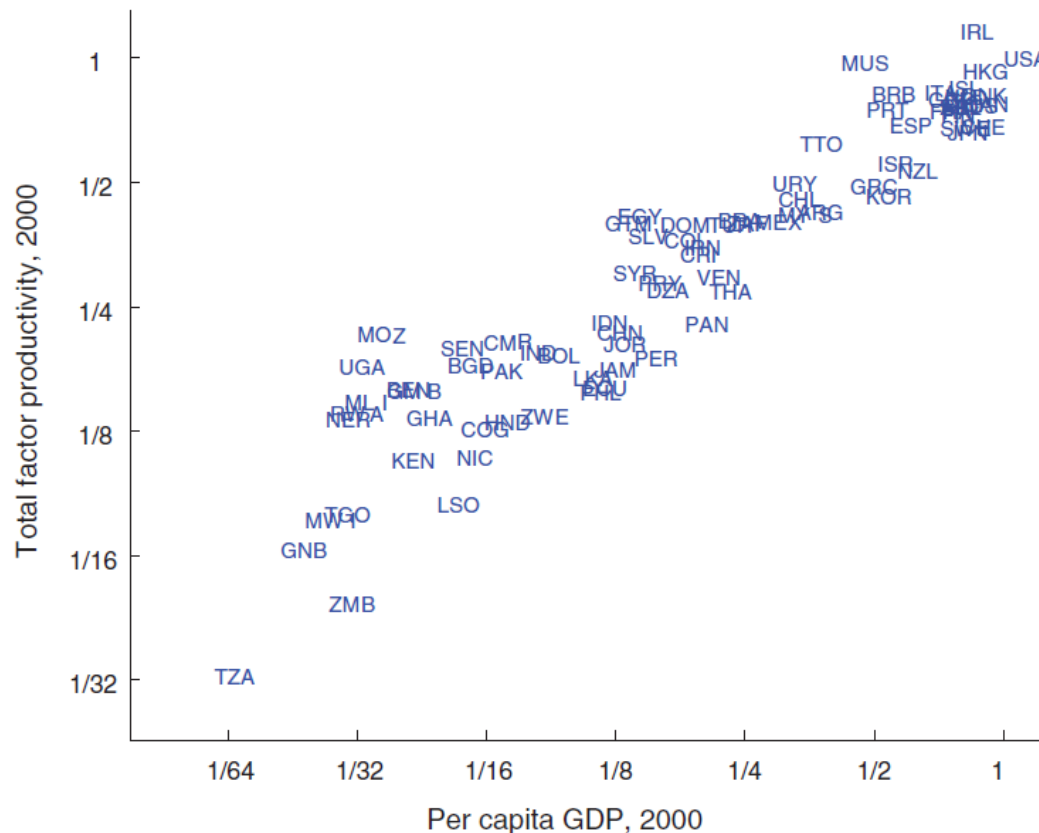
Growth Variation and Distance from the Frontier



3. Variation in modern growth rates.

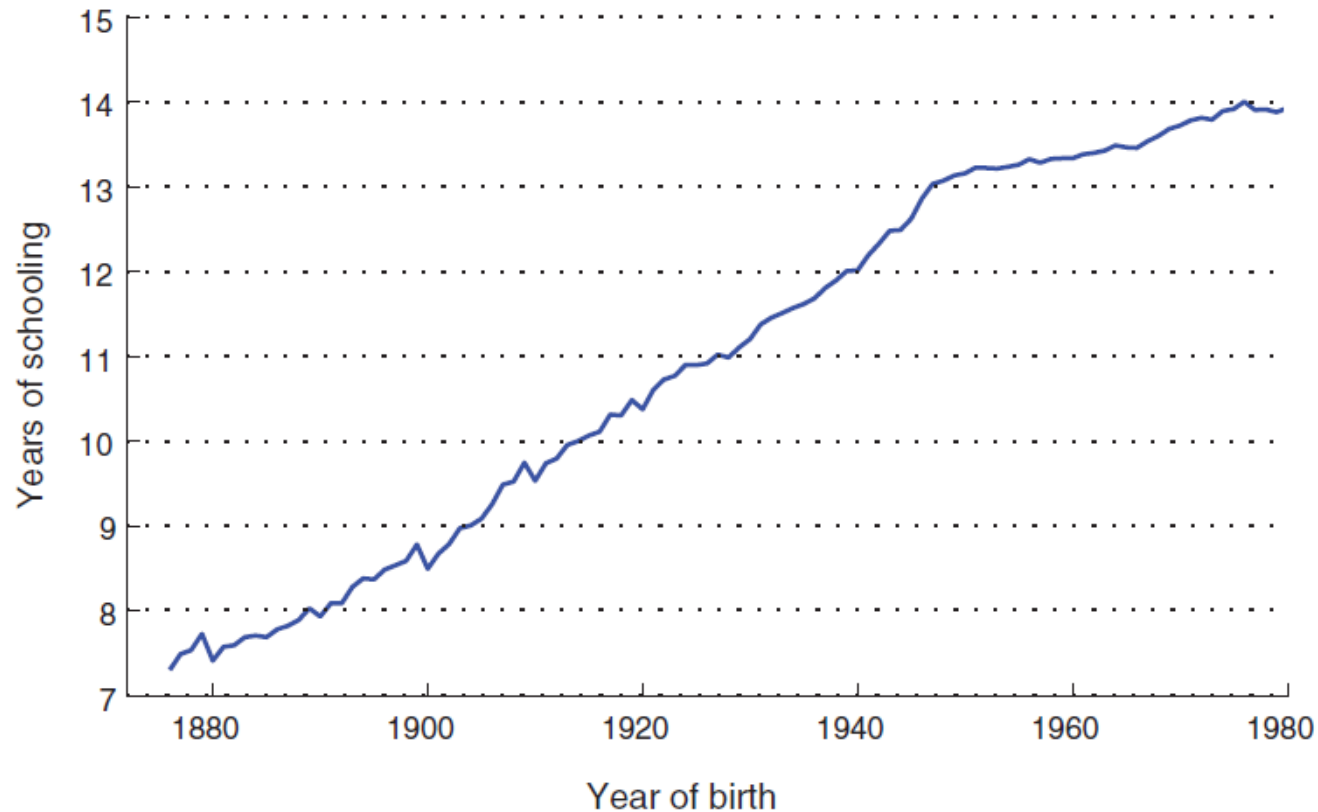
- The variation in the rate of growth of per capita GDP increases with the distance from the technology frontier.

Income and Total Factor Productivity



4. Large income and total factor productivity (TFP) differences.
- Differences in measured inputs explain less than half of the enormous cross-country differences in per capita GDP.

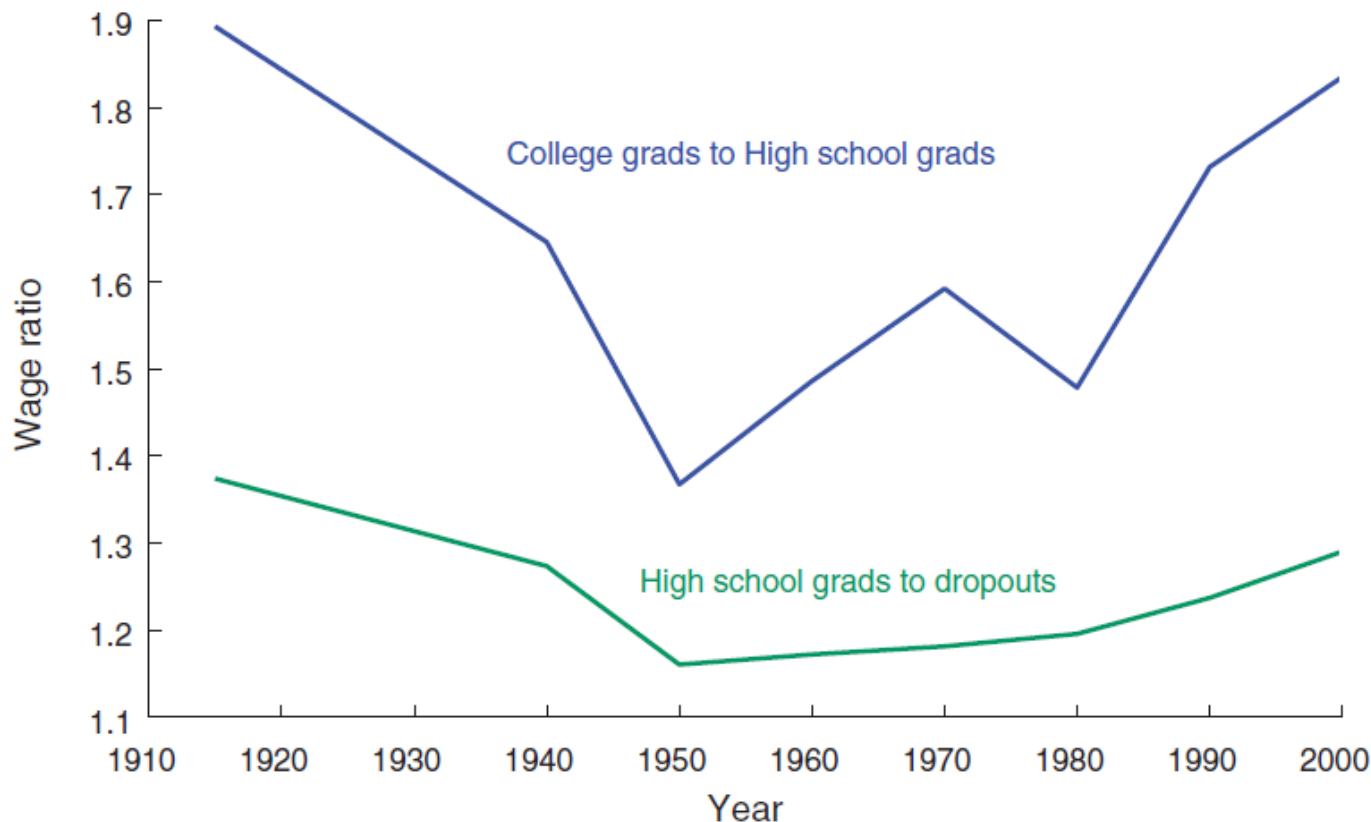
Years of Schooling by Birth Cohort in the U.S.



5. Increases in human capital per worker.

- Human capital per worker is rising dramatically throughout the world.

The U.S. College and High School Wage Premiums



6. Long-run stability of relative wages.

- The rising quantity of human capital, relative to unskilled labor, has not been matched by a sustained decline in its relative price.

Jones and Romer's Secondary Goal

- Sketch the elements of a theory that could replicate these facts.
- In Solow one endogenous state variable: capital.
- Subsequent contributions have tried to endogeneize the other four state variables: ideas, institutions, population, and human capital.
- To get a model that focuses on the endogenous accumulation of, and interaction between these variables, Jones and Romer suggest to try to endogeneize ($\frac{3}{4}$): ideas, population, and human capital. Meanwhile, keep institutions exogenous in a similar fashion as Solow treated technology.

Ideas and Human Capital

- An idea is a pure **nonrival** good which can be used by any number of people simultaneously, without congestion or depletion.
- Implications of this distinctive characteristic of ideas:
 - Introduces scale effects.
 - Changes the feasible and optimal economic institutions.
- Human capital is used to produce ideas and ideas are needed to enhance human capital, but human capital is a rival good.
- Increasing returns to scale that are implied by nonrivalry lead to the failure of Adam Smith's invisible hand result.

Standard approach to ideas

Our technology uses ideas A , rival physical goods X , and labor L to produce output Y according to

$$Y = F(A, X, L)$$

constant replication : constant returns to scale to X and L , such that

$$\frac{Y}{L} = F\left(A, \frac{X}{L}, 1\right)$$

with a fixed set of ideas A , average welfare is decreasing in L .

Static benefits from ideas

Now suppose that the stock of ideas is proportional to L . Then

$$\frac{Y}{L} = F\left(L, \frac{X}{L}, 1\right)$$

now two effects of L , a benefit in A , and a cost on X .

$$\frac{Y}{L} = y = mL^\gamma$$

if $\gamma > 0$ the benefits outweigh the costs and output per worker increases with population. This shows the need to endogeneize ideas to explain fact 1 : increase in the extent of the market.

Dynamic benefits from ideas

Now let's analyze the evolution of ideas over time.

Start using a technology given by

$$Y_t = A_t X^\beta L_t^{1-\beta} \quad (2)$$

while we will assume that ideas evolve according to

$$\frac{dA_t}{dt} = \alpha L_t \quad (3)$$

Case 1 : L_t adjust with changes in Y_t such that

$$\frac{Y_t}{L_t} = \bar{y} = 1 \quad (4)$$

Combining (2) and (4) we get that in equilibrium :

$$\frac{dA_t}{dt} = \alpha A_t^{\frac{1}{\beta}} \quad (5)$$

Dynamic benefits from ideas

Then

$$\frac{\partial \ln\left(\frac{dA_t}{dt}\right)}{\partial A_t} = \frac{1}{\beta} > 1$$

Useful to explain fact 2 : accelerating growth, but unrealistic given that it would require population to keep up with output.

This shows the need to analyze the dynamics of ideas and the need to endogeneize labor.

The Facts of Economic Growth

Charles I. Jones

Presentation prepared by Marco Robles

Two Basic Questions

I. How much richer are we today than 100(0) years ago?

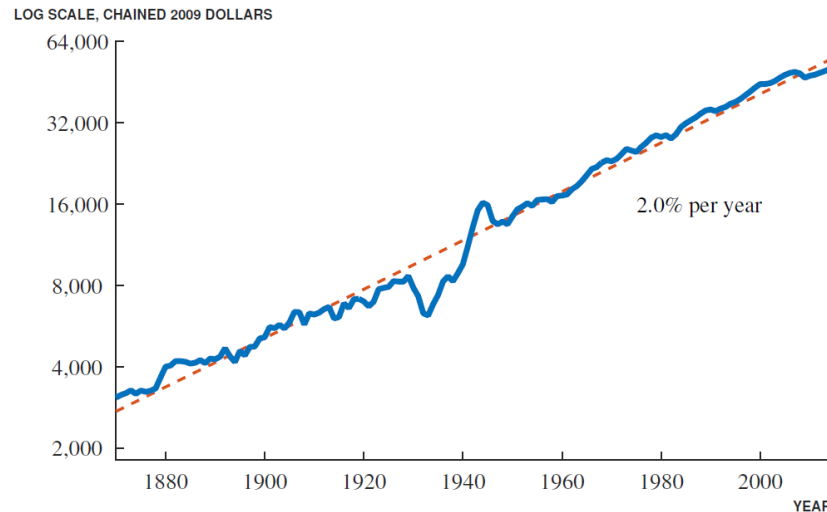
II. How large are the income gaps between countries?

- Economics seeks to answer these questions by building quantitative models –models that can be compared with empirical data.
- Growth economics has only partially achieved these goals, but a critical input into our analysis is knowing where the goalposts lie –that is, knowing the **facts of economic growth**.
- The **goal** of this paper is to lay out as many of these facts as possible. Rather than highlighting a handful of stylized facts, we draw on the last thirty years of the renaissance of growth economics to lay out what is known empirically about the subject.
- The result, I hope, is a fascinating tour of the growth literature from the perspective of the basic data.

I. Growth at the Frontier*

1.1 Modern Economic Growth

Figure 1: GDP per person in the United States



Note: Data for 1929–2014 are from the U.S. Bureau of Economic Analysis, NIPA Table 7.1. Data before 1929 are spliced from Maddison (2008).

Table 1: The Stability of U.S. Growth

Period	Growth Rate	Period	Growth Rate
1870–2007	2.03	1973–1995	1.82
1870–1929	1.76	1995–2007	2.13
1929–2007	2.23		
1900–1950	2.06	1995–2001	2.55
1950–2007	2.16	2001–2007	1.72
1950–1973	2.50		
1973–2007	1.93		

Note: Annualized growth rates for the data shown in Figure 1.

“The Forest”

“Trees”

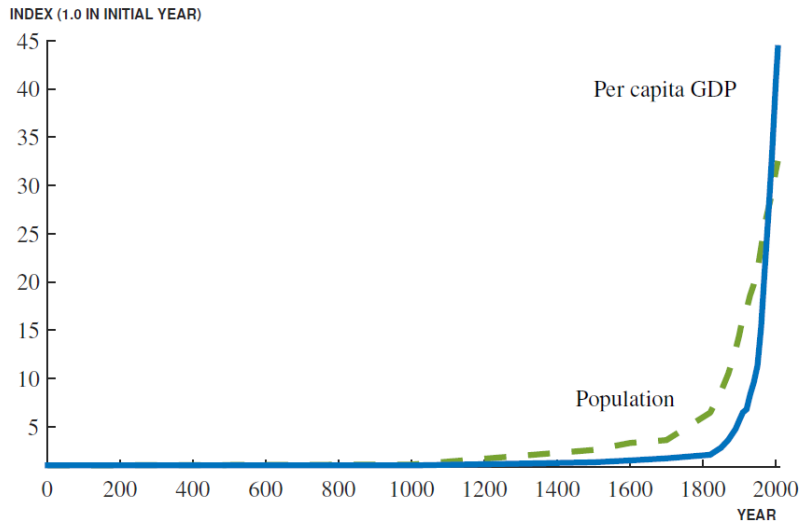
- **Steady, sustained exponential growth** for the last 150 years or so is a key characteristic of the frontier. All modern theories of economic growth –Solow (1956), Lucas (1988), Romer (1990), Aghion and Howitt (1992)- are designed with this **fact** in mind.

* By “Frontier” I mean growth among the richest set of countries in any given period.

I. Growth at the Frontier*

1.2 Growth over the Very Long Run

Figure 2: Economic Growth over the Very Long Run



Note: Data are from Maddison (2008) for the “West,” i.e. Western Europe plus the United States. A similar pattern holds using the “world” numbers from Maddison.

Table 2: The Acceleration of World Growth

Year	GDP per person	Growth rate	Population (millions)	Growth rate
1	590	...	19	...
1000	420	-0.03	21	0.01
1500	780	0.12	50	0.17
1820	1,240	0.15	125	0.28
1900	3,350	1.24	280	1.01
2006	26,200	1.94	627	0.76

Note: Data are from Maddison (2008) for the “West,” i.e. Western Europe plus the United States. Growth rates are average annual growth rates in percent, and GDP per person is measured in real 1990 dollars.

- Sustained exponential growth in living standards is an incredibly **recent phenomenon** (last two centuries).
- Provided the increasing returns associated with **ideas** [Lee (1988); Kremer (1993); and Jones (2001)] is sufficiently strong to **counter the Malthusian diminishing returns**, this mechanism can give rise to dynamics like those shown in Figure 2.

II. Sources of Frontier Growth

- One often wishes to look at the data “through the lens of” some growth model that is much simpler than the world that generates the observed data. Following **Solow (1957)** and (many) others.

$$Y_t = \underbrace{A_t M_t}_{\text{TFP}} K_t^\alpha H_t^{1-\alpha} \quad (1)$$

A_t denotes the economy's “measure of ignorance” or “misallocation”.
 M_t influences total factor productivity (“measure of ignorance” or “misallocation”).

2.1 Growth Accounting

- If one wishes to credit such growth to total factor productivity, it is helpful to do the accounting like, for example, Klenow and Rodríguez-Clare (1997).

- Growth in output per worker is given by $\frac{Y_t}{L_t}$. Growth in human capital is given by $\frac{H_t}{L_t}$. Growth in total factor productivity is given by Z_t . Growth in capital is given by $\frac{K_t}{Y_t}$.

$$\frac{Y_t}{L_t} = \left(\frac{K_t}{Y_t} \right)^{\frac{\alpha}{1-\alpha}} \frac{H_t}{L_t} \cdot Z_t \quad \text{where } Z_t \equiv (A_t M_t)^{\frac{1}{1-\alpha}} \quad (3)$$

II. Sources of Frontier Growth

2.1 Growth Accounting

Table 3: Growth Accounting for the United States

Period	Output per hour	Contributions from		
		K/Y	Labor Composition	Labor-Aug. TFP
1948–2013	2.5	0.1	0.3	2.0
1948–1973	3.3	-0.2	0.3	3.2
1973–1990	1.6	0.5	0.3	0.8
1990–1995	1.6	0.2	0.7	0.7
1995–2000	3.0	0.3	0.3	2.3
2000–2007	2.7	0.2	0.3	2.2
2007–2013	1.7	0.1	0.5	1.1



Great productivity period.

Productivity slowdown

Coinciding with the dot-com boom and the rise in the importance of information technology.

Great Recession?

Note: Average annual growth rates (in percent) for output per hour and its components for the private business sector, following equation (3). Source: Authors calculations using Bureau of Labor Statistics, *Multifactor Productivity Trends*, August 21, 2014.

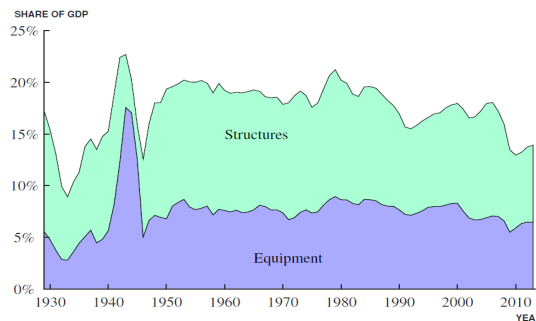
1. Growth in output per hour at 2.5 percent is slightly faster than the growth in GDP per capita. One reasons is that the BLS data measure growth for the private business sector only.
2. **Capital-output ratio** is relatively stable over this period, contributing **almost nothing** to growth.
3. **Labor composition** (educational attainment, shift from manufacturing to services, and more participation of women in the labor force) contributes in **some degree**.
4. The **“residual” of TFP** accounts for **the bulk of growth**, at 80 percent since 1948.

II. Sources of Frontier Growth

2.2 Physical capital

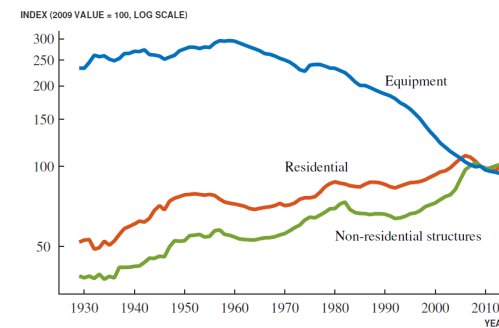
- The fact that the contribution of the capital-output ratio was modest in the growth accounting decomposition suggests that the **capital-output ratio is relatively constant** over time.
- A fascinating observation is that nominal investment shares are relatively stable when compared to huge trends in relative prices.

Figure 4: Investment in Physical Capital (Private and Public), United States



Source: National Income and Product Accounts, U.S. Bureau of Economic Analysis, Table 5.2.5. Intellectual property products and inventories are excluded. Government and private investment are combined. Structures includes both residential and nonresidential investment. Ratios of nominal investment to GDP are shown.

Figure 5: Relative Price of Investment, United States



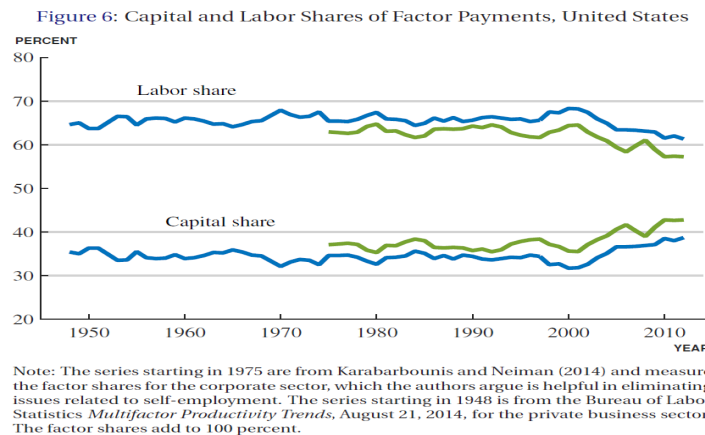
Note: The chained price index for various categories of private investment is divided by the chained price index for GDP. Source: National Income and Product Accounts, U.S. Bureau of Economic Analysis Table 1.1.4.

- Greenwood et al. (1997) and Whelan (2003) point out that one way to reconcile the facts is with a **two sector model** in which technological progress in the equipment sector is substantially faster than technological progress in the rest of the economy.

II. Sources of Frontier Growth

2.3 Factor shares

- One of the original Kaldor (1961) stylized facts of growth was the stability of the shares of GDP paid to capital and labor.
- Since 2000 or so, there has been a marked decline in the labor share and a corresponding rise in the capital share.

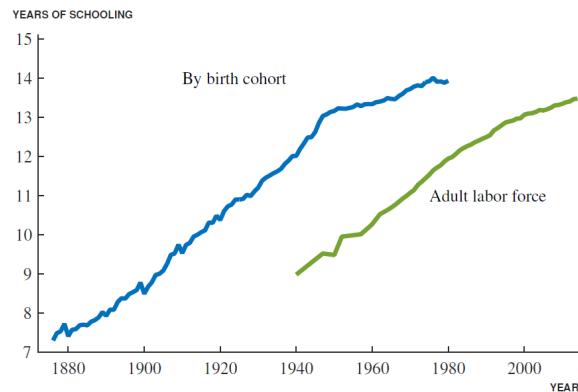


- Is this a temporary phenomenon, perhaps amplified by the Great Recession? Or are some deeper structural factors at work?

II. Sources of Frontier Growth

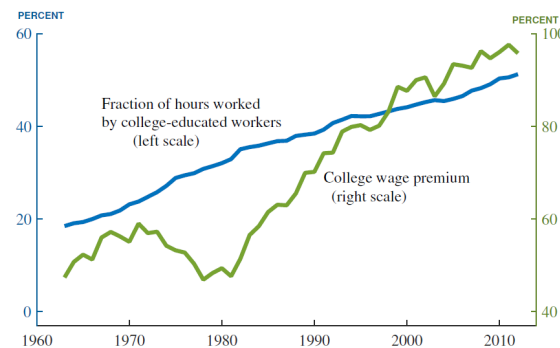
2.4 Human capital

Figure 7: Educational Attainment, United States



Note: The blue line shows educational attainment by birth cohort from Goldin and Katz (2007). The green line shows average educational attainment for the labor force aged 25 and over from the Current Population Survey.

Figure 8: The Supply of College Graduates and the College Wage Premium, 1963–2012



Note: The supply of U.S. college graduates, measured by their share of total hours worked, has risen from below 20 percent to more than 50 percent by 2012. The U.S. college wage premium is calculated as the average excess amount earned by college graduates relative to non-graduates, controlling for experience and gender composition within each educational group. Source: Autor (2014), Figure 3.

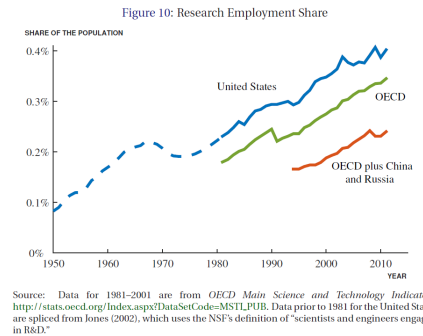
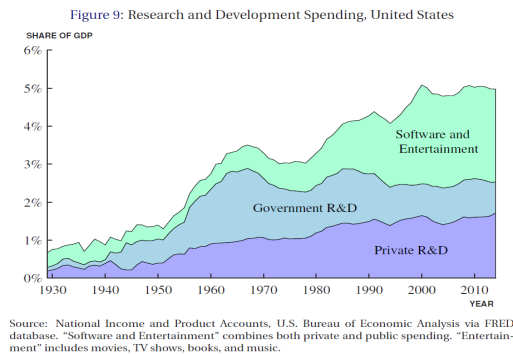
Figure 7 shows two facts. First, for 75 years, **educational attainment** rose steadily, at a rate slightly less than one year per decade. Second, the leveling-off of educational attainment.

Figure 8 shows stylized facts noted by Katz and Murphy (1992). Even though the supply of college graduates was growing rapidly, **the wage premium for college graduates** was increasing sharply as well.

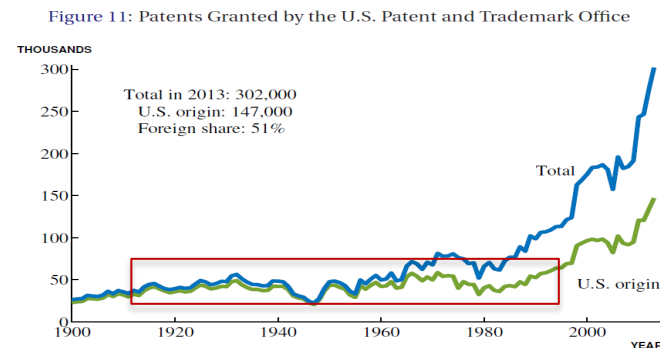
II. Sources of Frontier Growth

2.5 Ideas

- The production of new ideas (A in the production function) plays a fundamental role in the modern understanding of growth [Romer (1990); Grossman and Helpman (1991); and Aghion and Howitt (1992)].



- Figure 9 (R&D spending) and Figure 10 (Research employment) show the rapid growth in the input side of the idea production function.
- Figure 11 shows that the number of patents granted to U.S. inventors in 1915, 1950, and 1985 was approximately the same.



II. Sources of Frontier Growth

2.6 Misallocation

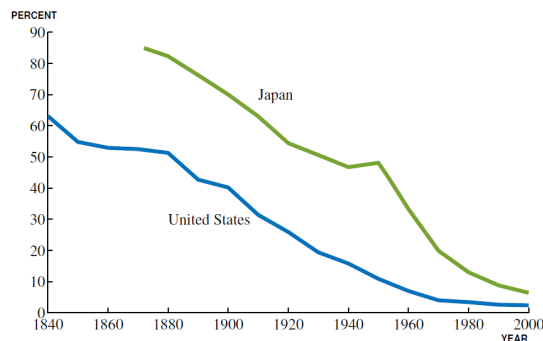
- One of the great insights of the growth literature in the last 15 years is that **misallocation at the micro level can show up as a reduction in TFP at a more aggregated level** [Banerjee and Duflo (2005); Chari et al. (2007); Restuccia and Rogerson (2008); and Hsieh and Klenow (2009)].
- When resources are allocated optimally, the economy will operate on its production possibilities frontier. When resources are misallocated, the economy will operate inside this frontier.
- Hsieh et al. (2013) show that innate talent for highly-skilled professions is unlikely to differ across groups, the occupational distribution in 1960 suggests that a large number of innately talented African Americans and white women were not working in the occupations dictated by comparative advantage. The paper quantifies the macroeconomic consequences of the remarkable convergence in the occupational distribution between 1960 and 2008 and finds that **15 to 20 percent of growth in aggregate output per worker is explained by the improved allocation of talent.**
- Another potential source of misallocation is related to the economics of ideas. To the extent that **knowledge spillovers** are increasingly internalized or addressed by policy –or to the extent the opposite is true- the changing misallocation of knowledge resources may be impacting economic growth.

III. Frontier Growth: Beyond GDP

3.1 Structural Change

- A type of structural transformation that has seen renewed interest is the possibility that **machines (capital) may substitute for labor**. Autor et al. (2003) emphasize a polarization, with computerization being particularly substitutable for routine cognitive tasks that can be broken into specific rules (bank tellers) but complementary to nonroutine cognitive tasks (computing programmers) and leaving untouched manual jobs like janitorial work.
- Brynjolfsson and McAfee (2012) highlight broader ramifications of artificial intelligence: computers might start driving cars, reading medical tests, and combing through troves of legal documents.
- What impact will such changes have on the labor market? One useful reference point is the enormous transformation that occurred as the **agricultural share** of the U.S. labor force went from 2/3 in 1840 to only 2.4 percent by 2000. By and large this transformation was overwhelmingly beneficial.

Figure 12: Employment in Agriculture as a Share of Total Employment

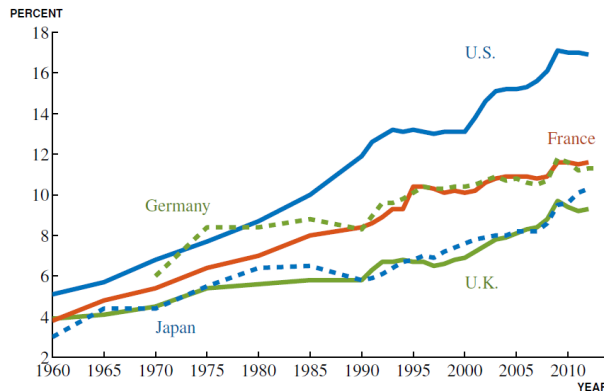


Source: Herrendorf, Rogerson and Valentinyi (2014).

III. Frontier Growth: Beyond GDP

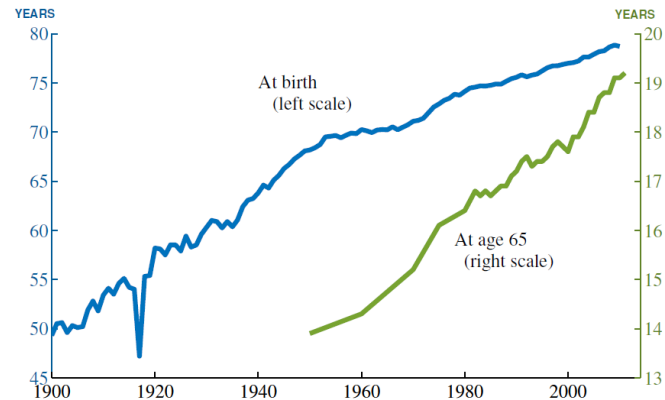
3.2 The Rise of Health

Figure 13: Health Spending as a Share of GDP



Source: OECD Health Statistics 2014.

Figure 14: Life Expectancy at Birth and at Age 65, United States



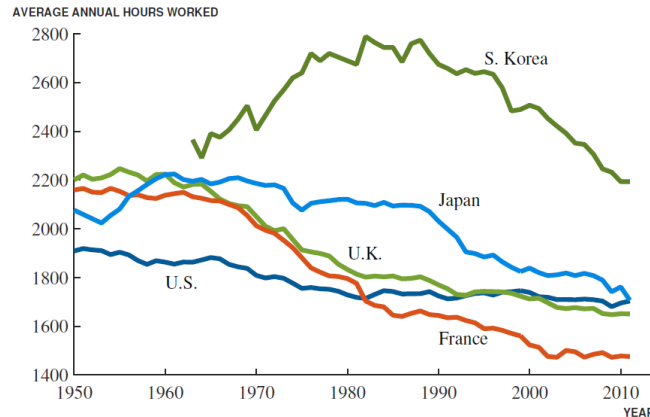
Source: Health, United States 2013 and <https://www.clio-infra.eu>.

- Hall and Jones (2007) propose that the widespread **rise in the prominence of health care is a byproduct of economic growth**. With standard preferences, the marginal utility of consumption declines rapidly. Assuming CRRA preferences, as we get richer and richer, the marginal utility of consumption on any given day declines rapidly; what people really need are more days of life to enjoy their level of consumption.

III. Frontier Growth: Beyond GDP

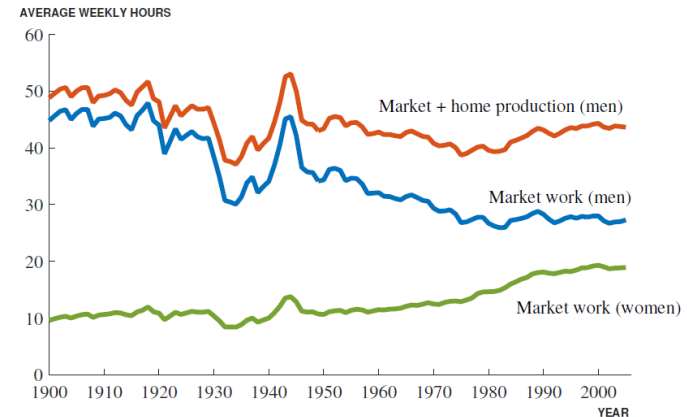
3.3 Hours Worked and Leisure

Figure 15: Average Annual Hours Worked, Select Countries



Source: Average annual hours worked per person employed, from the Penn World Tables 8.0.

Figure 16: Average Weekly Hours Worked, United States



Source: Average weekly hours per worker, from Ramey and Francis (2009).

- Figure 15 (Penn World Tables 8.0) shows that among advanced countries, annual hours worked has fallen significantly since 1950. In the U.S. from 1909 to 1704 annual hours worked in 2011.
- Figure 16 [Ramey and Francis (2009)] breaks the U.S. evidence down into more detail. They show that **men are substituting away from market work into home production**; which rose from just 4 hours per week in 1900 to more than 16 hours per week in 2005. Thus, the increase in leisure was much smaller than the decline in market hours suggest.

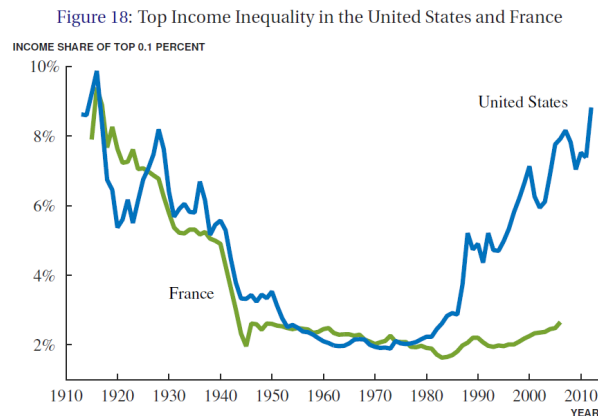
III. Frontier Growth: Beyond GDP

3.4 Fertility

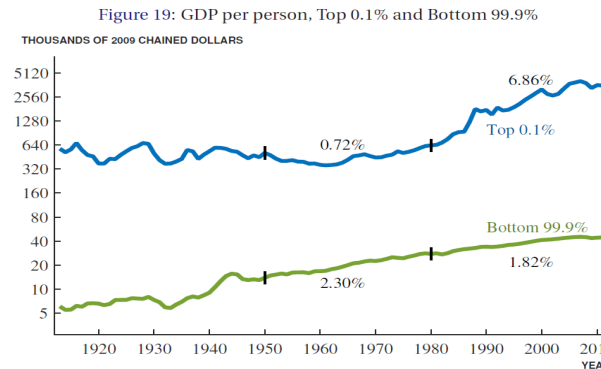
- A large literature seeks to understand the declines in fertility and the hump-shape in population growth that are together known as the **demographic transition**. A key part of the standard explanation is that **children are themselves time intensive**, in which case conserving on children also conserves on time as people get richer.

3.5 Top Inequality

- Piketty and Saez (2003) calculate the income earned by the top 0.1 percent of households. For the U.S., the decline in the first part of the century is associated with capital income, and much of the rise in U.S. inequality since 1980 is associated with labor (and business) income.



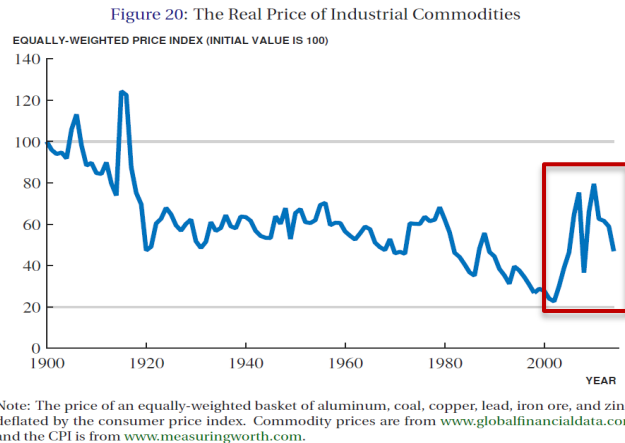
Source: World Top Incomes Database, Alvaredo, Atkinson, Piketty and Saez (2013).



Note: This figure displays an estimate of average GDP per person for the top 0.1% and the bottom 99.9%. Average annual growth rates for the periods 1950–1980 and 1980–2007 are also reported. Source: Aggregate GDP per person data are from Figure 1. The top income share used to divide the GDP is from the October 2013 version of the world top incomes database, from <http://g-mond.parisschoolofeconomics.eu/topincomes/>.

III. Frontier Growth: Beyond GDP

3.6 The Price of Natural Resources

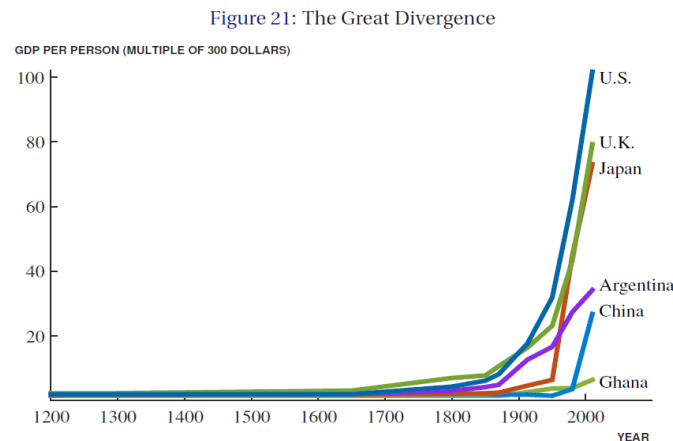


- During the 20th century, world demand for industrial commodities exploded with the rise of the automobile, electrification, urbanization, and the general industrialization that occurred in the U.S. and around the world. The surprise shown in Figure 20 is that the **real price of commodities declined over the 20th century**.
- **Since 2000 we observe a large increase** in the real price of these commodities. Many developing countries performed quite well in the 2000s. Some of that growth contributed to the rise in demand for commodities, but some of that success may also reflect commodity-driven growth resulting from the **rise in demand from China and India**.

IV. The Spread of Economic Growth*

4.1 The Long Run

- The spread of growth over the very long run occurred at different points in time: “**The Great Divergence**”.
- GDP per person in the year 1300 ranges from a high \$1,620 in the Netherlands (in 1990 dollars) to \$300, given that Pritchett (1997) noticed that the poorest countries in the world in 1950 had that income, and this level seems very close to the minimum average income likely to prevail in any economy at any point in time.
- Therefore the **ratio of the richest country to the poorest** was 5 in 1300, 10 by 1870 (for the United Kingdom), and more than 100 by 2010 (United States).

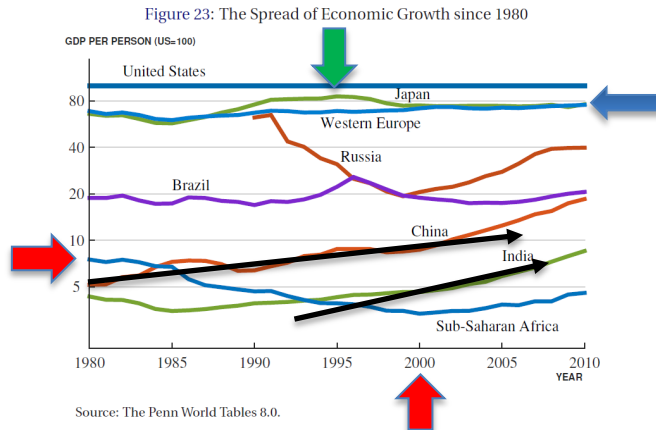


Note: The graph shows GDP per person for various countries, normalized by the value in the United Kingdom in the initial year. Source: The Maddison Project, Bolt and van Zanden (2014).

* How are different countries moving relative to the frontier?

IV. The Spread of Economic Growth

4.2 The Spread of Growth in Recent Decades



- Jones and Klenow (2015) note that in addition to the **higher leisure** [Prescott (2004)], **Western Europeans** tend to have **higher life expectancy and lower consumption inequality**. Taking all of these factors into account in constructing a consumption-equivalent welfare measure, the Western European countries look much closer to U.S. levels than the simple GDP per person numbers imply.
- Figure 23 also illustrates the “**lost decades**” that **Japan** has experienced. Japan peaked at an income relative to the U.S. of 85 percent in 1995; and since then, has fallen back to around 75 percent of the U.S. level.
- **China** experiences **rapid growth** since 1980 and **India** since around 1990.
- **Sub-Saharan Africa falls** from 7.5 percent of U.S. income in 1980 to just 3.3 percent by 2000.

IV. The Spread of Economic Growth

4.2 The Spread of Growth in Recent Decades

- Barro (1991), Barro and Sala-i-Martin (1992), and Mankiw et al. (1992) provide a key insight into why the **convergence** patterns appears in OECD and some middle-income countries but not in the world as a whole.
- Countries** around the world **are converging –but to their own steady-states**, rather than to the frontier. If one conditions on determinants of a country's steady state (such as the investment rates in physical and human capital), then one sees that countries below their steady states grow rapidly and those above their steady states grow slowly (or even decline). The rate at which countries converge to their own steady state ("**speed of convergence**") seems to be around **2%** per year ("Barro's iron law of convergence").

Table 4: The Very Long-Run Distribution

“Bin”	— Distribution —			Years to
	1960	2010	Long-Run	“Shuffle”
Less than 5 percent	10	25	26	1470
Between 5 and 10 percent	21	13	11	1360
Between 10 and 20 percent	27	14	8	1040
Between 20 and 40 percent	19	16	8	1120
Between 40 and 80 percent	15	19	28	1440
More than 80 percent	8	13	19	1490

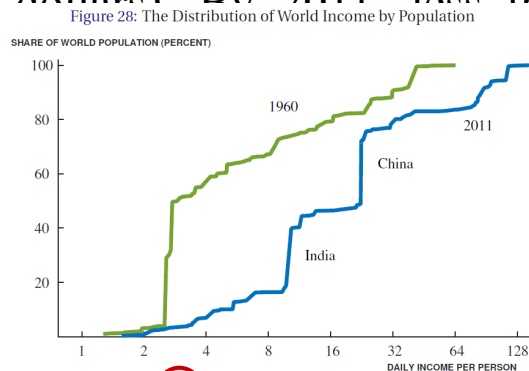
Entries under "Distribution" reflect the percentage of countries with relative (to the U.S.) GDP per person in each bin. "Years to Shuffle" indicates the number of years after which the best guess as to a country's location is given by the long-run distribution, provided that the country begins in a particular bin. Computed following Jones (1997) using the Penn World Tables 8.0 for 100 countries.

- Sorting 100 countries into bins based on their income relative to the frontier and using Markov transition dynamics to calculate sample probabilities that countries move from one bin to another.
- Once countries get on the "growth escalator", good things tend to happen and they grow rapidly towards the frontier. **Institutions** appear to determine where they end up.
- The very poorest countries seem to be falling further behind.

IV. The Spread of Economic Growth

4.3 The Distribution of Income by Person.

- In 1960, 51 percent of the world's population lived on less than 3 dollars per day (measured in 2005 U.S. dollars). By 2011, less than 5 percent of the world's population lived below that level. Of course, is China and India, which between them contain a world's population.



Source: The Penn World Table 8.0, calculated across a stable sample of 100 countries.

4.4 Development Accounting

- For development accounting we use the same equation on which we based our growth accounting analysis:

$$\frac{Y_t}{L_t} = \left(\frac{K_t}{Y_t} \right)^{\frac{\alpha}{1-\alpha}} \frac{H_t}{L_t} \cdot Z_t \quad Z_t \equiv (A_t M_t)^{\frac{1}{1-\alpha}} \quad (6)$$

IV. The Spread of Economic Growth

4.4 Development Accounting

- The Penn World Tables Version 8.0 contains all the information needed to conduct the simplest form of development accounting as in equation 6.
- Key findings:
 - The capital-output ratio is remarkably stable across countries. Caselli and Feyrer (2007) document that the marginal product of capital is very similar in rich and poor countries.
 - The contribution of educational attainment is larger but still modest.
 - Differences in TFP are the largest contributor to income differences in an accounting sense.
- The average country is just over 5 times poorer than the U.S. A factor of around 1.5 ($\sim 1.021 \times 1.42$) leaving a factor of 3.26 attributed to TFP.

Table 5: Basic Development Accounting, 2010

	GDP per worker, y	Capital/GDP $(K/Y)^{\alpha/(1-\alpha)}$	Human capital, h	TFP	Share due to TFP
U.S.	1.000	1.000	1.000	1.000	...
Hong Kong	0.854	1.086	0.833	0.944	48.9%
Singapore	0.845	1.105	0.764	1.001	45.8%
France	0.790	1.184	0.840	0.795	55.6%
Germany	0.740	1.078	0.918	0.748	57.0%
U.K.	0.733	1.015	0.780	0.925	46.1%
Japan	0.683	1.218	0.903	0.620	63.9%
South Korea	0.598	1.146	0.925	0.564	65.3%
Argentina	0.376	1.109	0.779	0.435	66.5%
Mexico	0.338	0.931	0.760	0.477	59.7%
Botswana	0.236	1.034	0.786	0.291	73.7%
South Africa	0.225	0.877	0.731	0.351	64.6%
Brazil	0.183	1.084	0.676	0.250	74.5%
Thailand	0.154	1.125	0.667	0.206	78.5%
China	0.136	1.137	0.713	0.168	82.9%
Indonesia	0.096	1.014	0.575	0.165	77.9%
India	0.096	0.827	0.533	0.217	67.0%
Kenya	0.037	0.819	0.618	0.073	87.3%
Malawi	0.021	1.107	0.507	0.038	93.6%
Average	0.212	0.979	0.705	0.307	63.8%
1/Average	4.720	1.021	1.418	3.260	69.2%

Computed using the Penn World Tables 8.0 for the year 2010 assuming a common value $\alpha = 1/3$. The product of the three input columns equals GDP per worker. The penultimate row "Average," shows the geometric average of each column across 128 countries. The "Share due to TFP" column is computed as described in the text. The 69.2% share in the last row is computed looking across the columns, i.e. as approximately $3.5/(3.5+1.5)$.

IV. The Spread of Economic Growth

4.5 Understanding TFP Differences

- There has been much valuable work on **measuring the inputs** into development accounting. Lagakos et al. (2012) use household survey data from 35 countries to show that the returns to experience vary substantially across countries; this information **boosts the importance of the human capital term** by about 50 percent.

4.6 Misallocation: A Theory of TFP

- Suppose output is produced using two tasks (manufacturing and services for the economy as a whole) according to $Y = X_1^\alpha X_2^{1-\alpha}$. One unit of labor can produce one unit of either task. Labor could be optimally allocated, or it could be misallocated because of taxes, poor management, information problems, unions, or many other reasons.
- The reduced-form production function is given by: $Y = M(s)L$ where $M(s) \equiv s^\alpha(1-s)^{1-\alpha}$ (7)
 s is the fraction of labor that works on the first task. The maximizing allocation is $s^* = \alpha$.
- Misallocation provides the theoretical connection between the myriad of distortions in poor economies and the TFP differences that we observe in development accounting.

IV. The Spread of Economic Growth

4.7 Institutions and the Role of Government

- Differences in **political and economic institutions** have long been conjectured to be fundamental determinants of long-run economic success.
- Olson (1996) observed that history itself provides us with “**natural experiments**” that allow us to see the large impact of institutions on economic success: North/South Korea after 1953, East and West Germany after WWII, Hong Kong and southeastern China, and across the *Rio Grande* between Mexico and Texas.

Figure 31: Korea at Night



Note: North Korea is the dark area in the center of the figure, between China to the north and South Korea to the south. Pyongyang is the isolated cluster in the center of the picture. Source: http://commons.wikimedia.org/wiki/File:North_and_South_Korea_at_night.jpg

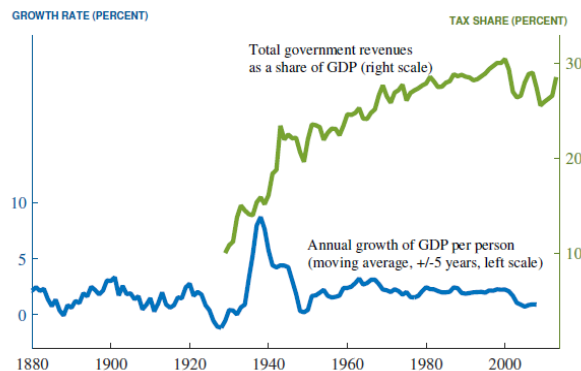
- Acemoglu et al. (2002) and Engerman and Sokoloff (1997) illustrate the “**reversal of fortune**”. In places that were economically successful, Europeans tended to set up “extractive” institutions to transfer the economic gains back to Europe. In contrast, Europeans themselves migrated to places that were sparsely populated, setting up “European” institutions that were conducive to long-run economic success.

IV. The Spread of Economic Growth

4.8 Taxes and Economic Growth

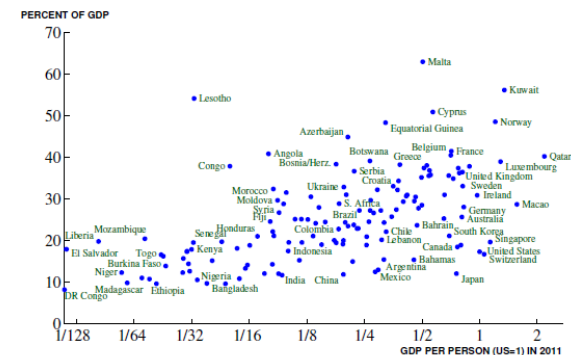
- It is easy to write down models in which **governments that tax heavily reduce long-run success of their economies**. The facts, however, are **not so clear**.
- Figure 33 shows that taxes in the U.S. have increased enormously from around 10 percent of GDP in 1929 to more than 30 percent of GDP at their peak in 2000. But, as noted earlier, growth rates over the 20th century were remarkably stable.
- Figure 34 shows that across countries tax revenues as a share of GDP are positively correlated with economic success. Governments' revenue is used to fund purposes like: providing a stable rule of law, a judicial system, education, public health, highways, basic research, and so on.

Figure 33: Taxes and Growth in the United States



Note: This graph updates a similar figure in Stokey and Rebelo (1995). Total government current receipts are from NIPA Table 3.1 via the FRED database and include federal, state, and local revenues. Real GDP per person is constructed as in Figure 1. The growth rate is smoothed by taking a moving average across the 5 years before and after the relevant date.

Figure 34: Tax Revenues as a Share of GDP



Note: Tax revenue is averaged for the available years between 2000 and 2014, is for the central government only, and includes receipts for social insurance programs. This is an updated graph of a figure from Acemoglu (2005). Source: The World Bank, *World Development Indicators*. GDP per person is from the Penn World Tables 8.0.

IV. The Spread of Economic Growth

4.9 TFPQ versus TFPR

- To measure true productivity, one needs **detailed information on micro level prices**.
- The economy consists of a unit measure of heterogeneous varieties that enter the utility function via a CES aggregator:

Where α_i are taste parameters, $C = \int_0^1 (\alpha_i Y_i)^\rho di$ (8) governs the elasticity of substitution between varieties.

- Each variety is assumed to be produced by different monopolistically-competitive firms using labor:

Where A_i is the (exogenous) technology parameter, $Y_i = A_i L_i$ (9) produced. Assume labor is homogenous and can be hired by any firm at a wage rate ω .

- The price charged by each firm for their variety is a markup over marginal cost:

- This implies that **sales** $p_i = \frac{1}{\rho} \cdot \frac{w}{A_i}$ (10)

ρ

IV. The Spread of Economic Growth

4.9 TFPQ versus TFPR

- In the absence of firm-level prices, one typically recovers: $\frac{p_i Y_i}{L_i} = \frac{\omega}{\rho}$; Revenue Productivity.
- The marginal revenue product of capital should also be equated across firms in a simple model like this one, so weighted averages of the average revenue products of capital and labor – which is what Total Factor Productivity Revenue (TFPR) is- should be equated across firms.
- **Knowledge of the utility function** allows one to compute the marginal rate of substitution between different products.
- The demand curve from utility maximization of (8) is: $p_i = \rho \alpha_i^\rho Y_i^{\rho-1}$. (11)
- Therefore, sales revenue for this variety is: $p_i Y_i = \rho (\alpha_i Y_i)^\rho$ (12)
- And we can invert this equation to recover the term that enters utility from sales revenue:

$$\alpha_i Y_i = \left(\frac{p_i Y_i}{\rho} \right)^{1/\rho} \quad (13) \quad \text{True Productivity, TFPQ}_i : \frac{\alpha_i Y_i}{L_i} = \frac{(p_i Y_i)^{1/\rho}}{L_i} = \alpha_i A_i.$$

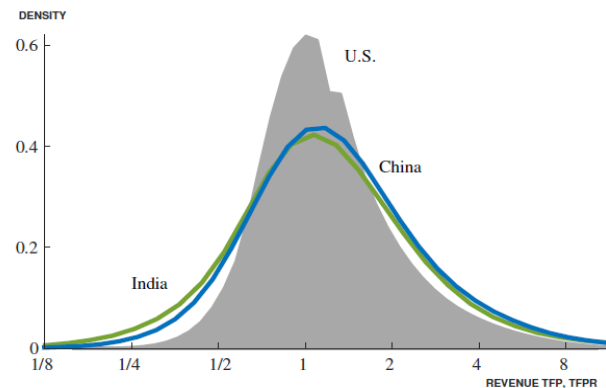
- THIS IS THE **Quantity Total Factor Productivity (TFPQ)** that we require to know how effective a firm is at taking a unit of labor (in this case with no capital) and using it to produce different products (valid comparison).

IV. The Spread of Economic Growth

4.10 The Hsieh-Klenow Facts

- Hsieh and Klenow (2009) consider a plant that produces with a Cobb-Douglas production function, using capital and labor, and that faces **distortions** (taxes, credit market frictions, hiring and firing costs, quantity restrictions, and so on) τ_K and τ_L in choosing its inputs.
- The profit-maximizing firm will hire capital and labor until the marginal revenue product of these factors equals their net-of-distortion rental price.
- To recover τ_K and τ_L the authors assume that all firms (4-digit industry) have common α_K and α_L Cobb-Douglas exponents. Then variation in factor shares across plants reflects distortions rather than technologies.
- TFPR is not equal to one for every firm, not even in the U.S.: (i) Resources are misallocated even in the U.S., and/or (ii) measurement error in the U.S. data.
- The dispersion of TFPR in India and China is significantly larger. If they had the same dispersion as the U.S., their aggregate TFP would be higher by 30-50% in China and 40-60% in India.

Figure 36: The Distribution of TFPR in 4-digit Manufacturing Industries

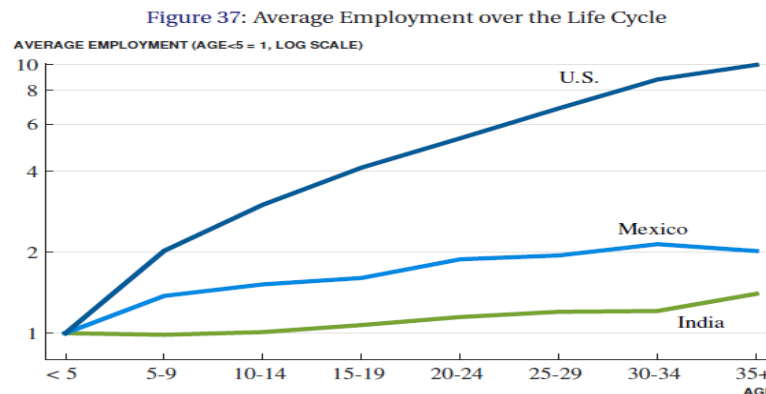


Note: This is the average distribution of TFPR within 4-digit manufacturing industries for the U.S. in 1997, China in 2005, and India in 1994, computed as described in the text. Source: Hsieh and Klenow (2009); data provided by Chang Hsieh.

IV. The Spread of Economic Growth

4.10 The Hsieh-Klenow Facts

- Hsieh and Klenow (2014) look at how establishments in the United States, India, and Mexico grow as they age.
- They conclude that plants that are more than 35 years old in the U.S. have more than 8 times the employment of plants that are less than 5 years old.
- In contrast, old plants in Mexico are only twice as large as young plants, while plants in India exhibit even less employment growth.
- The suggestion is **that distortions in Mexico and India prevent the most productive plants from growing in size**, and this is one cause of the lower aggregate TFP in these economies. They estimate that moving from the U.S. life cycle to the Indian or Mexican life cycle of plant growth could reduce aggregate TFP by about 25 percent.



Note: The graph compares average employment per surviving plant in a later year to average employment per operating plant in an earlier year from the same cohort using census data for the manufacturing industry in the United States, Mexico, and India. Source: Hsieh and Klenow (2014); data provided by Chang Hsieh.

IV. The Spread of Economic Growth

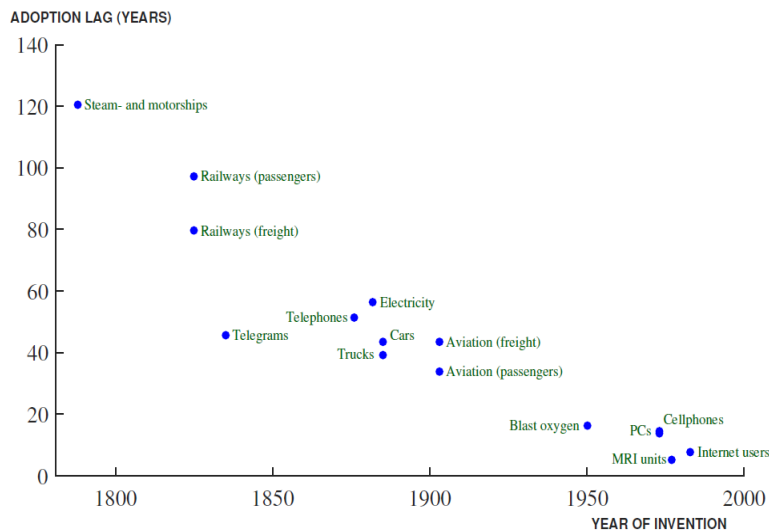
4.11 The Diffusion of Ideas

Comin and Hobijn (2010) estimate that Technologies invented ten years later are on average adopted 4.3 years faster.

Urbanization is even stronger in Asia.

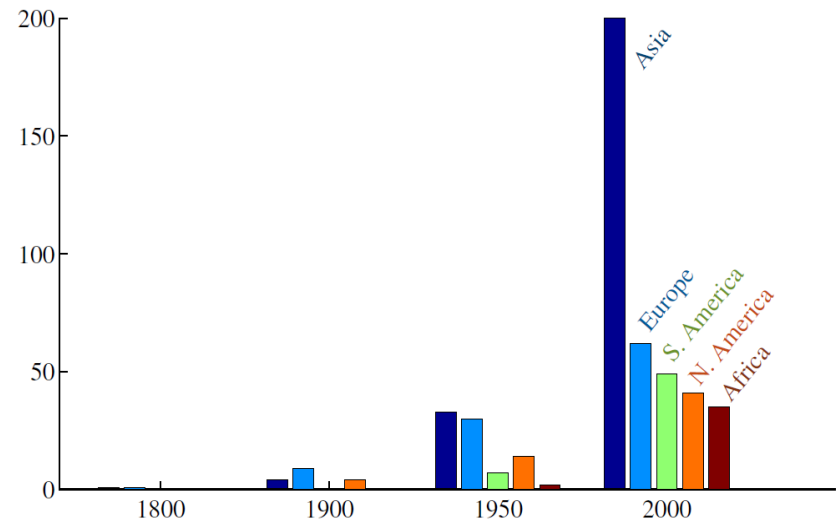
4.12 Urbanization

Figure 38: Technology Adoption is Speeding Up Over Time



Note: Adoption lags for each country measure the amount of time between when a technology is invented and when it was adopted in the country. The figure reports averages estimated across 166 countries spanning the period 1820 to 2003. Source: Comin and Hobijn (2010)

Figure 39: The Number of “Million Cities”



Note: The histogram shows the number of cities on each continent with populations greater than 1 million. Oceania is included with Asia. Source: Satterthwaite (2005), Table 3.

V. Conclusion

- One of the important facts omitted here is globalization and its effects on growth: the decline of trade barriers, the decline in transportation and communication costs, the rise of vertical supply chains.
- It is relatively clear that “institutions matter”. But how important are different institutions, and how do institutions change? Is democracy conducive to growth, or does democracy typically result from growth, or both (Barro, 1999; Acemoglu et al., 2014)? Does human capital accumulation lead to good institutions, or vice versa, or both (Glaeser et al., 2004)? What is the relationship between culture, “fractionalization”, institutions, and growth (Alesina et al., 2003)?
- Another fact we would like to know more about is the extent of knowledge spillovers across countries. Eaton and Kortum (1999) represent one attempt and suggest that only 60% of U.S. growth in recent decades comes from knowledge created in the United States, and the numbers for local knowledge in Japan (35%) and the U.K. (13%) are even smaller.